#### SAN FRANCISCO HEALTH SERVICE SYSTEM FISCAL YEAR 2022-23 AND FISCAL YEAR 2023-2024 PROPOSED GENERAL FUND ADMINISTRATIVE BUDGET

Presented by Iftikhar Hussain February 9, 2022

#### Background and Board Action

- The General Fund Administrative Budget is the biannual administrative budget guided by the Mayor's budget instructions and priorities.
- Unlike prior year, the current year targets do not have reductions but also do not allow increases in expenses beyond inflation.
- We have had discussions with the Mayor's office about new needs. Based on that discussion, these need are listed separately from the budget in this presentation.
- The Mayor's office is considering these needs along with other requests and the final decision will be made by June.
- Recommendation to the Board:
  - APPROVE SAN FRANCISCO HEALTH SERVICE SYSTEM FISCAL YEAR 2022-23 AND FISCAL YEAR 2023-2024 PROPOSED GENERAL FUND ADMINISTRATIVE BUDGET
  - Approve HSS budget requests to Mayor's office. Any items approved by the Mayor's office will become part of the HSS budget.

### **Mayoral Priorities & Instructions**

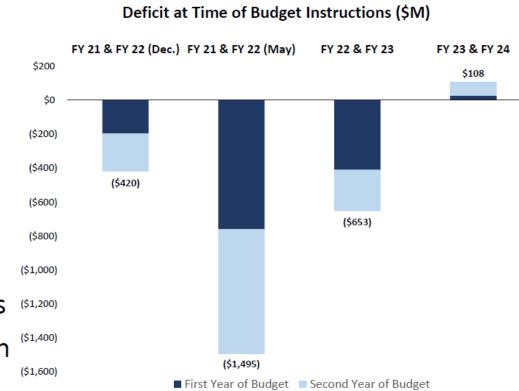
- Prioritize restoring San Francisco's vibrancy, recovery, accountability, and equity
  - Restoring vibrancy in San Francisco, including improved public safety and street conditions
  - Recovery of the local economy driven by the return of residents, tourists, and office workers to downtown and public spaces; small business; housing production
  - Reprioritization of funding to improve core service delivery
  - Accountability & equity in programming, services, and spending
- Get "back to basics" and improve core service delivery within existing budget
- No mandatory reductions, but no increase to General Fund support

## Mayor's Fiscal Outlook

Financial forecast projects a \$108.1 million **surplus** over the upcoming two budget years

#### Key Drivers:

- Overall growth in revenue
- Significant ongoing savings in retirement due to record returns
- Constrained ongoing cost growth



# Mayor's Financial Forecast

| FY 2022-23 | FY 2023-24   | FY 2024-25  | FY 2025-26   |
|------------|--|---|--|
| 40.1       | 323.4  | 522.5   | 710.9  |
|            |  |   |  |
| (112.9)    | (202.7)  | (271.2)   | (318.9)  |
| (57.8)     | (81.7)   | (140.6)   | (266.3)  |
| 132.9      | 58.4   | (75.2)  | (161.0)  |
| 24.0       | (15.5)   | (74.1)  | (113.6)  |
| (13.9)     | (241.5)  | (561.1)   | (859.8)  |
| 26.2       | 81.9   | (38.6)  | (148.9)  |
|            | 40.1<br>(112.9)<br>(57.8)<br>132.9<br>24.0<br>(13.9) | 40.1 323.4  (112.9) (202.7) (57.8) (81.7) 132.9 58.4 24.0 (15.5) (13.9) (241.5) | 40.1       323.4       522.5         (112.9)       (202.7)       (271.2)         (57.8)       (81.7)       (140.6)         132.9       58.4       (75.2)         24.0       (15.5)       (74.1)         (13.9)       (241.5)       (561.1) |

SAN FRANCISCO HEALTH SERVICE SYSTEM 108.1

Two-year Surplus/(Shortfall)

### HSS Impact on SF City and County Budget

SF City and County Non-Pension Benefits - \$845 M

- HSS Impact
  - Rates negotiation, RFPs
  - Manages self insured plans
  - Wellness
  - FAP
  - Open enrollment

General Fund - \$12.5 M - this presentation

Ongoing Expenses

Health Sustainability Fund - \$4 M – this presentation

- Special projects
- Funded with \$3 pmpm charge in benefit costs
- Annual revenue of \$2.5 million.
- Amounts over \$2.5 million use up remaining balances from prior years

Trust (7Q)

Funds flow of health benefit premiums charges and payments.

### General Fund Budget before Requests to Mayor

- These amounts meet Mayor's target
- Minor revisions to the base budget that net to zero.

| Table I. SFHSS Propose General Fund<br>Administrative Budget - Achieving<br>Mayor's Target Budget Reductions | 2022-2023<br>Budget<br>Proposal Per<br>MYR Target<br>(GF) | Change From<br>Requested to<br>Revised/Target<br>2021-2022 | 2023-2024<br>Revised Base<br>Budget (GF) | 2023-2024<br>Budget Proposal<br>Per MYR Target<br>(GF) | Change From<br>Requested to<br>Revised/Target<br>2022-2023 |
|--|---|--|--|--|--|
| Approved FTEs  | 56.59   | 0.00   | 56.83                                    | 56.83  | 0.00   |
| Non-Operating Positions (cap/other)  | -9.40   | 0.00   | -9.61                                    | -9.61  | 0.00   |
| Net Operating Positions  | 47.19   | 0.00   | 47.22                                    | 47.22  | 0.00   |
| Sources  |   |  |  |  |  |
| Charges for Services   | 9,131   | 0  | 9,131                                    | 9,131  | 0  |
| Other Revenues   | 450,000   | -175,958   | 625,958                                  | 445,000  | (180,958)  |
| Expenditure Recovery   | 12,347,820  | 74,104   | 12,273,716                               | 12,388,596   | 114,880  |
| General Fund Support   |   | 0  |  |  |  |
| Sources Total  | 12,806,951  | -101,854   | 12,908,805                               | 12,842,727   | -66,078  |
| Uses - Operating Expenditures  |   |  |  |  |  |
| Personnel  |   |  |  |  |  |
| Salaries   | 5,859,750   | 15,009   | 6,004,095                                | 6,019,471  | 15,376   |
| Mandatory Fringe Benefits  | 2,642,267   | 5,709  | 2,512,980                                | 2,518,316  | 5,336  |
|  | 8,502,017   | 20,718   | 8,517,075                                | 8,537,787  | 20,712   |
| Training & Travel  | 23,481  | 0  | 23,481                                   | 23,481   | 0  |
| Software License   | 177,035   | 0  | 177,035                                  | 177,035  | 0  |
| Contracts  | 2,037,917   | 0  | 2,037,917                                | 2,027,565  | -10,352  |
| Other  | 46,717  | -20,125  | 66,842                                   | 40,792   | -26,050  |
| Non-Personnel Services   | 2,285,150   | -20,125  | 2,305,275                                | 2,268,873  | -36,402  |
| Materials & Supplies   | 61,362  | -10,000  | 71,362                                   | 68,481   | -2,881   |
| Services Of Other Depts  | 1,958,422   | 9,407  | 1,949,015                                | 1,967,586  | 18,571   |
| Uses Total   | 12,806,951  | 0  | 12,842,727                               | 12,842,727   | 0  |

#### General Fund – Labor and Benefits

- Total FTEs unchanged from current year
- Non-Operating items represent positions funded with HSF fund
- FTEs below are net of 5.5 attrition/vacancy.

| Table II. SFHSS Propose General Fund<br>Administrative Budget - FTE's, Salary<br>& Mandatory Fringe Benefits | 2022-2023 Budget Proposal Per MYR Target (GF) | Change From<br>Requested to<br>Revised/Target<br>2020-2021 | 2023-2024<br>Revised Base<br>Budget (GF) | 2023-2024<br>Budget Proposal<br>Per MYR Target<br>(GF) | Change From<br>Requested to<br>Revised/Target<br>2022-2023 |
|--|---|--|--|--|--|
| Approved FTEs  | 56.59   | 0.00   | 56.83                                    | 56.83  | 0.00   |
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| Net Operating Positions  | 47.19   | 0.00   | 47.22                                    | 47.22  | 0.00   |
| Personnel  |   |  |  |  |  |
| Salaries   | 5,859,750                                     | 15,009   | 6,004,095                                | 6,019,471  | 15,376   |
| Mandatory Fringe Benefits  | 2,642,267                                     | 5,709  | 2,512,980                                | 2,518,316  | 5,336  |
|  | 8,502,017                                     | 20,718   | 8,517,075                                | 8,537,787  | 20,712   |

#### General Fund – Non-Labor

 Non-Labor expenses are primary purchased services for actuarial, benefit administration and Employee Assistance Program (EAP)

| Table III. SFHSS Propose General<br>Fund Administrative Budget - Non-<br>Personnel Expenditures | 2022-2023<br>Revised Base<br>Budget (GF) | 2022-2023<br>Budget<br>Proposal Per<br>MYR Target<br>(GF) | Change From<br>Requested to<br>Revised/Target<br>2020-2021 | 2023-2024<br>Revised Base<br>Budget (GF) | 2023-2024<br>Budget Proposal<br>Per MYR Target<br>(GF) | Change From<br>Requested to<br>Revised/Target<br>2022-2023 |
|---|--|---|--|--|--|--|
| Training & Travel   | 23,481                                   | 23,481  | 0  | 23,481                                   | 23,481   | 0  |
| Software License  | 177,035                                  | 177,035   | 0  | 177,035                                  | 177,035  | 0  |
| Contracts   | 2,037,917                                | 2,037,917   | 0  | 2,037,917                                | 2,027,565  | -10,352  |
| Other   | 66,842                                   | 46,717  | -20,125  | 66,842                                   | 40,792   | -26,050  |

### General Fund Requests to Mayor's Offfice

- \$200K for First responder EAP enhancements for Fire, Police and Sheriff.
  - RPF process to address needs of first responders
  - RFP selection committee picked a new vendor MHN
  - Increase visits per issue to 8 from 6 pe year.
  - Critical Incident support
- \$ 1.7 M Transition Wellness and Communication from HSF to General Fund
  - Programs implemented in HSF fund and have made an impact in reducing healthcare costs.
  - Trust fund will be depleted FYE 2024.