

Quality's in our DNA.
Affordability is our Plan.



City and County of San Francisco
January 14, 2016

Sutter Health Plus

- ❑ Steve Nolte – Chief Executive Officer, Sutter Health Plus
- ❑ Rob Carnaroli – Vice President, Sales Sutter Health Plus

Who we are

- ❑ Sutter 100+ years in Northern California
- ❑ Provider Sponsored Health Plan
- ❑ Sutter Health Plus launched January 1, 2014
- ❑ Expanded to Sonoma County March 2015
- ❑ Expanded to Greater Bay Area October 2015

SHP Bay Area Network

- ❑ 16 hospitals and campuses, 3,600 providers
- ❑ Coverage in 4 full counties (Alameda, Contra Costa, San Francisco, San Mateo) and 2 partial counties (Santa Clara and Sonoma)

Physician Organizations

- ❑ Brown & Toland Physicians
- ❑ Mills-Peninsula Medical Group
- ❑ Palo Alto Medical Foundation
- ❑ Sutter East Bay Medical Foundation
- ❑ Sutter Pacific Medical Foundation

SHP Valley Network

- ❑ 9 Hospitals, 2,000 providers
- ❑ Coverage in 5 full counties (Sacramento, San Joaquin, Solano, Stanislaus, Yolo) and 3 partial counties (El Dorado, Placer and Sutter)

Physician Organizations

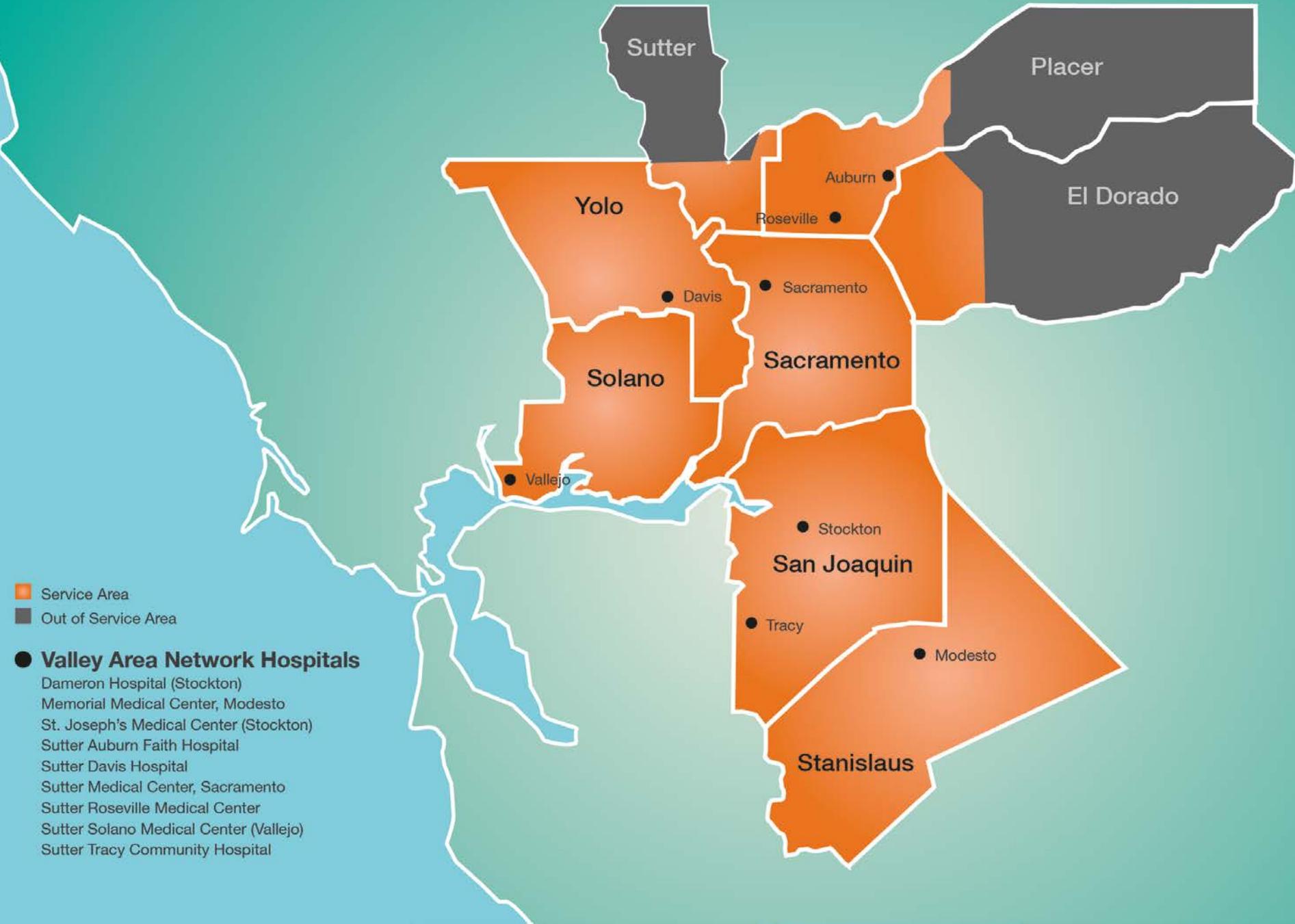
- ❑ Sutter Gould Medical Foundation
- ❑ Sutter Independent Physicians
- ❑ Sutter Medical Foundation

- Service Area
- Out of Service Area

● Bay Area Network Hospitals

- Alta Bates Summit Medical Center (Berkeley and Oakland)
- California Pacific Medical Center (San Francisco)
- Children's Hospital Oakland
- Eden Medical Center (Castro Valley)
- El Camino Hospital (Mountain View and Los Gatos)
- Menlo Park Surgical Center
- Mills-Peninsula Medical Center (Burlingame)
- Novato Community Hospital (serving southern Sonoma County)
- Sequoia Hospital (Redwood City)
- Sutter Delta Medical Center (Antioch)
- Sutter Santa Rosa Regional Hospital





- Service Area
- Out of Service Area

● Valley Area Network Hospitals

- Dameron Hospital (Stockton)
- Memorial Medical Center, Modesto
- St. Joseph's Medical Center (Stockton)
- Sutter Auburn Faith Hospital
- Sutter Davis Hospital
- Sutter Medical Center, Sacramento
- Sutter Roseville Medical Center
- Sutter Solano Medical Center (Vallejo)
- Sutter Tracy Community Hospital

Milestones

- ❑ Success with over 30 Municipalities & School Districts in Northern California
- ❑ 32,000+ members
- ❑ 66% of our members are new to Sutter Health
- ❑ Affordable, Quality Healthcare

Discussion



SUTTER HEALTH PLUS

An affordable new plan affiliated with one of
Northern California's leading healthcare networks

