SAN FRANCISCO HEALTH SERVICE SYSTEM

Affordable, Quality Benefits & Well-Being

Memorandum

DATE: June 13, 2019

TO: Karen Breslin, President and Members of the Health Service Board

FROM: Pamela Levin, Chief Financial Officer

RE: Financial Report as of April 30, 2019

This report summarizes revenues and expenses of the Employee Benefit Trust Fund (Trust Fund) and the General Fund Administration Budget for the first ten months of FY 2018-19, as well as fiscal year-end projections through June 30, 2019.

Employee Benefit Trust Fund

On June 30, 2018, the Trust Fund balance was \$77.4 million. Based on activity through April 2019, the fund balance is projected to be \$84.6 million as of June 30, 2019. The projected \$7.2 million increase includes reserves for unpaid claims and is a result of the following changes:

	Change in Fund Balance (in millions)	Page
United Health Care PPO Plan	\$ (4.8)	2
Blue Shield Access+ Flex-Funded Plan	5.9	3
Blue Shield Trio Flex-Funded Plan	6.5	4
Delta Dental Self-Funded Plan	0.0	5
Health Care Sustainability Fund	(0.7)	6
Interest	0.7	6
Performance Guarantees	0.5	6
Performance Guarantees – Surrogacy	(0.3)	6
and Adoption Assistance Plan		
Transfers Out	(0.6)	6
Total	\$ 7.2	

Pharmacy Rebates are discussed on page 6.

General Fund Administration Budget (including Online Premium Payment Project)

Based on the financial results for the first ten months of FY 2018-19, a year-end balance of \$0.3 million is projected. (See table on page 10)

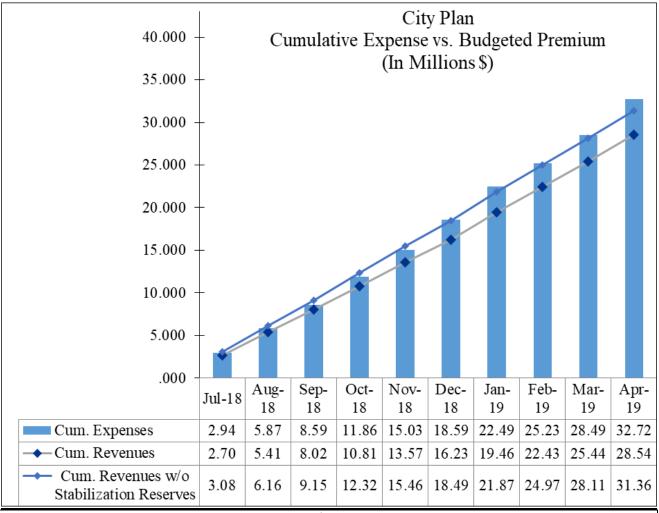
United Health Care PPO Plan

Fiscal Year End

A \$4.8 million decrease in fund balance is projected resulting from:

- a. \$5.7 million decrease in fund balance:
 - \$2.3 million associated with subsidizing 2018 rates (for the first six months of FY 2018-19) from the claim stabilization reserve
 - \$0.8 million associated with subsidizing 2019 rates (for the second six months of FY 2018-19) from the claim stabilization reserve
 - \$2.6 million decrease in fund balance due to unfavorable claim experience
- b. \$0.9 million increase in fund balance from pharmacy rebates (details on page 6)

First Ten (10) months



Cumulative expenses for UHC PPO continue to track \$1.36 M more than the expected cost levels regardless of whether cumulative expenses are compared to the actual revenues (\$32.72 M - \$31.36 M) and when the cumulative expenses are compared to cumulative revenues with the \$2.82 M buy-down for the rate stabilization reserves (\$32.72 M - (\$28.54 M + \$2.82 M)).

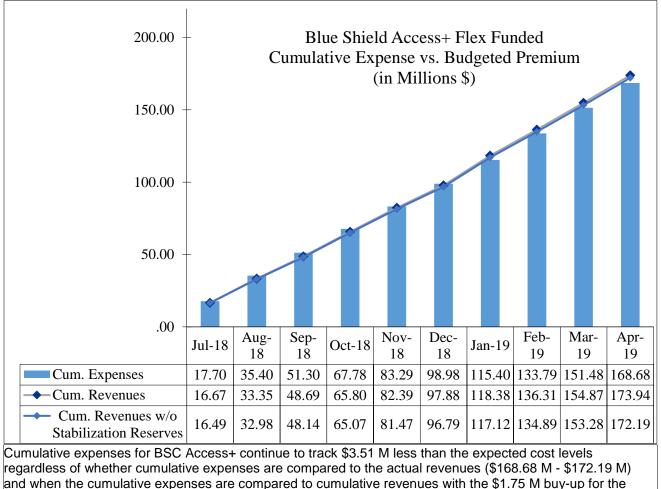
Blue Shield Access+ Flex Funded Plan

Fiscal Year End

A \$5.9 million increase in fund balance is projected resulting from:

- a. \$6.7 million increase in fund balance:
 - \$1.1 million associated with the increase in 2018 rates (for the first six months of FY 2018-19) to recover the 2016 deficit
 - \$1.0 million associated with the increase in 2019 rates (for the second six months of FY 2018-19) to recover the 2017 deficit
 - \$4.6 million of pharmacy rebates (additional information on page 6)
- b. \$0.8 million decrease in fund balance due to unfavorable claim experience

First Ten (10) Months



rate stabilization reserves (\$168.68 M – (\$173.94 M - \$1.75 M)).

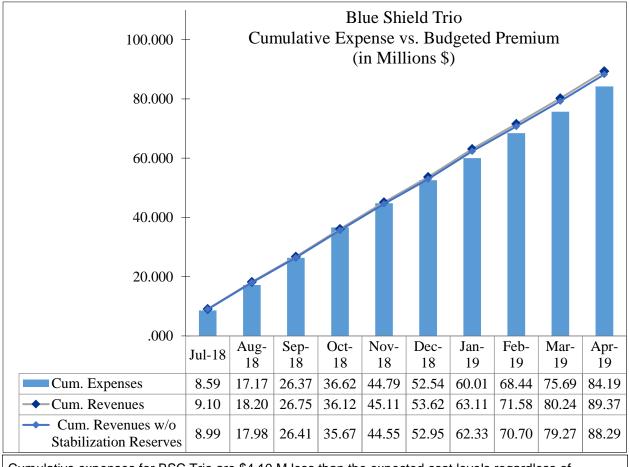
Blue Shield Trio Flex-Funded Plan

Fiscal Year End

A \$6.5 million increase in fund balance is projected resulting from:

- \$0.7 million associated with the increase in 2018 rates (for the first six months of FY 2018-19) to recover the 2016 deficit
- \$0.6 million associated with the increase in 2019 rates (for the second six months of FY 2018-19) to recover the 2017 deficit
- \$1.4 million in pharmacy rebates (additional information on page 6)
- \$3.8 million due to favorable claim experience

First Ten (10) Months



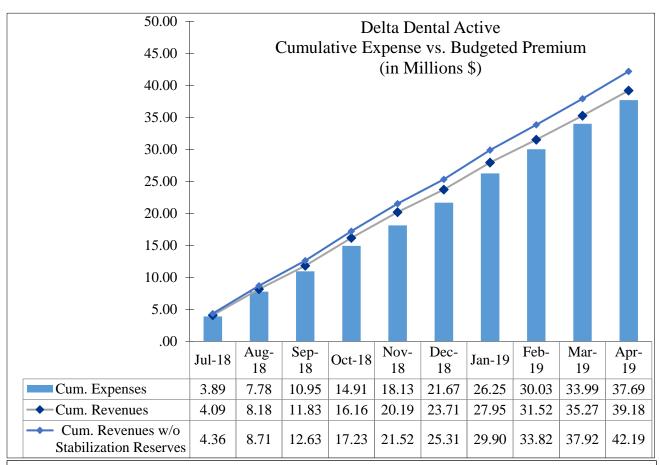
Cumulative expenses for BSC Trio are \$4.10 M less than the expected cost levels regardless of whether cumulative expenses are compared to the actual revenues (\$84.19 M - \$88.29 M) and when the cumulative expenses are compared to cumulative revenues with the \$1.08 M buy-up for the rate stabilization reserves (\$84.19 M - (\$89.37 M - \$1.08 M)).

Delta Dental Self-Funded Plan

Fiscal Year End

A No changes in fund balance is projected resulting from:

- b. \$3.7 million increase in fund balance due to favorable claim experience
- c. \$3.7 million decrease in fund balance:
 - \$1.6 million decrease in fund balance associated with subsidizing 2018 rates (for the first six months of FY 2018-19) from the claim stabilization reserve
 - \$2.1 million decrease in fund balance associated with subsidizing 2019 rates (for the second six months of FY 2018-19) from the claim stabilization reserve



First Ten (10) Months

Cumulative expenses for Delta Dental are \$4.50 M less than the expected cost levels regardless of whether cumulative expenses are compared to the actual revenues (37.69 M - 42.19 M) and when the cumulative expenses are compared to cumulative revenues with the \$3.01 M buy-down for the rate stabilization reserves (37.69 M - 39.18 M + 3.01 M).

Other Trust Fund Notes

Healthcare Sustainability Fund - The following table reflects the year-to-date actuals through April 30, 2019. The Revised Budget reflects carryforward of unexpended funds from FY 2017-18 and a reallocation of the budget approved by the Health Service Board on October 11, 2018.

Healthcare Sustainability Fund FY 2018-19										
	Revised Budget	April YTD Actual	Projection	Variance						
Revenues/Premiums										
Annual Revenues	\$ 2,441,171	\$ 2,116,110	\$ 2,461,274	\$ 20,103						
Carryforward from fund balance	3,399,817	3,399,817	3,399,817	-						
Total	\$ 5,840,988	\$ 5,515,927	\$ 5,861,091	\$ 20,103						
Expenditures										
Annual Expenditures	\$ 2,184,012	\$ 1,167,232	\$ 1,967,725	\$ (216,287)						
One-time Expenditures	2,352,808	398,409	1,211,896	(1,140,912)						
Grand Total Expenditures	\$ 4,536,820	\$ 1,565,641	\$ 3,179,621	\$ (1,357,199)						
Balance	\$ 1,304,168	\$ 3,950,287	\$ 2,681,470	\$ 1,377,302						

Interest – An \$0.7 million increase in fund balance is projected based on the Trust Fund cash balances.

Performance Guarantees – A total of \$0.5 million has been received in FY 2018-19. The \$77.4 million fund balance includes the \$7.8 million in PGs received since FY 2005-06.

Performance Guarantees for Adoption and Surrogacy Assistance Plan - An \$0.3 million decrease in fund balance from performance guarantees is projected for FY 2018-19. The Plan became effective January 1, 2017 and fourteen reimbursements have been paid for a total of \$200,936, including \$105,000 in FY 2018-19.

Transfers Out – A transfer of \$0.5 million from forfeitures and \$0.1 million from the Health Care Sustainability Fund to the General Fund the transfers will occur in June after the reconciliation of unused flexible spending account balances for the prior Plan Year and posting of the final General Fund expenditures.

Pharmacy Rebates

The following table summarizes the FY 2018-19 pharmacy rebates as of April 30, 2019 and year-end projection. The rebates offset the claims SFHSS pays to the plans.

Vendor	Amount (year to date)	Year-End Projection
Blue Shield	\$4,973,384	\$6,000,000
UHC	\$ 825,063	\$ 900,000
Total	\$5,798,447	\$6,900,000

SAN FRANCISCO HEALTH SERVICE SYSTEM SAN FRANCISCO STATEMENT OF REVENUES AND EXPENSES **HEALTH SERVICE SYSTEM**

FY 2018-2019

Affordable, Quality Benefits & Well-Being FOR THE TEN MONTHS ENDED April 30, 2019

ACTIVE & RETIRED COMBINED

		Year-To-Date Revenues		Year-To-Date Net Excess(Shortage)		
1	SELF-INSURANCE					
2	UHC PPO, including ASO *	28,541,776	32,724,571	(4,182,796)		
3	Blue Shield Access+ *	173,940,648	168,680,915	5,259,733		
4	Blue Shield Trio *	89,366,325	84,194,367	5,171,958		
5	Delta Dental - Active only, including ASO	39,180,921	37,691,166	1,489,755		
6	TOTAL SELF-INSURANCE	331,029,669	323,291,019	7,738,650		
7 8	INSURANCE PRODUCTS					
9	UHC MAPD	58,822,600	58,822,600	0		
10	Kaiser-HMO	351,228,303	350,531,382	696,921		
11	Vision Service Plan, All (City Plan & HMO)	6,261,150	6,244,060	17,090		
12	Sub-total HMO	416,312,053	415,598,042	714,011		
13						
14	Delta Dental - Retired	12,943,776	12,927,561	16,215		
15	Delta Care	749,803	740,729	9,074		
16	UHC Dental	346,470	345,125	1,346		
17	Sub-total Dental	14,040,050	14,013,415	26,635		
18						
19	Long Term/Short Term Disability	6,275,821	6,275,821	0		
20	Flexible Benefits	2,048,981	2,048,956	25		
21	Flexible Spending-Dependent Care	4,544,346	4,608,711	(64,365)		
22	Flexible Spending -Medical Reimbursement	6,393,281	6,670,587	(277,306)		
23	Best Doctors (\$1.15)	986,499	907,388	79,111		
24	Healthcare Sustainability Fund (\$3.00)	2,116,110	1,565,641	550,469		
25	Adoption & Surrogacy		111,198	(111,198)		
26 27	TOTAL INSURANCE PRODUCTS	452,717,141	451,799,759	917,381		
28	SAVINGS AND INVESTMENTS					
29	Interest	0		0		
30	Performance guarantees	506,029		506,029		
31	Forfeitures			-		
32	TOTAL SAVINGS & INVESTMENTS	506,029		506,029		
33 34	TRANSFERS OUT OF FORFEITURES		0	0		
35						
36	TOTAL FUNDS	784,252,839	775,090,779	9,162,059		

* Expenses are net of pharmacy rebates - see report for details

	FY18-19	FY18-19
SUMMARY- In millions	Year-To Date Actual	Projected Annual-Net
	As of April 2019 - Net	
Self Insurance		
UHC PPO	(4.2)	(4.8) (a)
Blue Shield-Access+	5.3	5.9 (b)
Blue Shield-Trio	5.2	6.5 (b)
Dental, Actives	1.5	(0.0) (c)
Insurance Products		
Medical HMOs	0.7	0.0
Dental	0.0	0.0
LTD/Flexible Benefits/FSA/Best Doctors	(0.3)	0.0
Healthcare Sustainability Fund (\$3.00)	0.5	(0.7) (d)
Savings & Investments		
Interest	0.0	0.7
Performance guarantees	0.5	0.5 (e)
Performance guarantees - Surrogacy and adoption	0.0	(0.3) (f)
Forfeitures	0.0	-
Transfers Out	0.0	(0.6) (g)
TOTAL	9.2	7.2
Net assets		
Beginning of the year		77.4
End of the year	-	84.6

(a) Annual Projection is net of claim stabilization of \$2.3 million used to reduce 2018 rates, \$0.8 million to reduce 2019 rates, and Pharmacy rebate of \$0.9 million

(b) Annual Projection is net of claim stabilization of \$1.8 million to increase 2018 rates, \$1.6 million to increase 2019 rates, and Pharmacy rebate of \$6 million

(c) Annual Projection is net of claim stabilization of \$1.6 million to reduce 2018 rates and \$2.1 million to reduce 2019 rates

(d) \$3.00 per member per month for communications, wellness, actuarial work; is part of a total premium.

(e) Only reflects performance guarantees received in FY 2018-2019

(f) Reflects use of fund balance

(g) Transfer of \$0.5M from forfeitures and \$0.1M from \$3.00 to General Fund per FY 2018-2019 budget 7

	OF REVENUES AND EXP 18-2019 VS FY2017-2018	EINSES		
	-TO-DATE: April 30, 2019			
	For 10 months ended April 30, 2019	For 10 months ended April 30, 2018	\$ Change	% Change
SELF-INSURANCE UHC PPO, including ASO				
Revenues	28,541,776	25,601,502	2.940.273	11.5%
Expenses	(32,724,571)	(30,723,129)	(2,001,442)	6.5%
Net UHC PPO Excess(Shortage)	(4,182,796)	(5,121,626)	938,831	-18.3%
Blue Shield-Access+				
Revenues	173,940,648	219,281,197	(45,340,550)	-20.7%
Expenses	(168,680,915)	(221,264,880)	52,583,965	-23.8%
Net Blue Shield-Access Excess(Shortage) Blue Shield-Trio	5,259,733	(1,983,683)	7,243,415	-365.1%
Revenues	89,366,325	36,008,301	53,358,024	148.2%
Expenses	(84,194,367)	(30,249,155)	(53,945,211)	178.3%
Net Blue Shield-Trio Excess(Shortage)	5,171,958	5,759,146	(587,187)	-10.2%
Delta Dental - Active only, including ASO				
Revenues	39,180,921	39,952,076	(771,155)	-1.9%
Expenses	(37,691,166)	(37,644,316)	(46,850)	0.1%
Net Delta Dental - Active Excess(Shortage)	1,489,755	2,307,759	(818,005)	-35.4%
NET SELF-INSURANCE NSURANCE PRODUCTS	7,738,650	961,596	6,777,054	704.8%
Kaiser-HMO				
Revenues	351,228,303	334,384,379	16,843,924	5.0%
Expenses	(350,531,382)	(334,550,149)	(15,981,233)	4.8%
Net Kaiser- HMO Excess(Shortage)	696,921	(165,771)	862,692	-520.4%
UHC MAPD		· · · · · /		
Revenues	58,822,600	52,185,560	6,637,041	12.7%
Expenses	(58,822,600)	(52,185,560)	(6,637,041)	12.7%
Net UHC MAPD Excess(Shortage)	0	0	0	
Vision Service Plan, All (City Plan & HMO)	0.000	1 000 000	1 075 005	
Revenues Expenses	6,261,150 (6,244,060)	4,885,853 (4,922,140)	1,375,297 (1,321,921)	28.1% 26.9%
Net Vision Service Plan Excess(Shortage)	(0,244,000) 17,090	(36,287)	53,377	20.970
Net Vision Gervice Fran Excess(Shortage)	17,030	(30,207)	55,577	
Delta Dental - Retired				
Revenues	12,943,776	12,011,395	932,381	7.8%
Expenses	(12,927,561)	(11,941,195)	(986,366)	8.3%
Net Delta Dental - Retired Excess(Shortage)	16,215	70,200	(53,985)	-76.9%
Delta Care				
Revenues	749,803	774,501	(24,699)	-3.2%
Expenses	(740,729)	(775,554)	34,825	-4.5%
Net Delta Care Excess(Shortage)	9,074	(1,052)	10,126	-962.1%
UHC Dental	0.40.470	047.050	00.044	0.00
Revenues Expenses	346,470 (345,125)	317,259	29,211	9.2%
Expenses Net UHC Dental Excess(Shortage)	1,346	(317,807) (548)	(27,318) 1,894	8.6%
Net Dental	26,635	68,600	(41,965)	-61.2%
Net Dental	20,000	00,000	(41,505)	-01.270
Long Term/Short Term Disability				
Revenues	6,275,821	6,064,625	211,196	3.5%
Expenses	(6,275,821)	(6,064,625)	(211,196)	3.5%
Net Long Term/Short Term Disability Excess(Shortage)	0	0	0	
Flexible Benefits				
Revenues	2,048,981	1,725,971	323,010	18.7%
Expenses	(2,048,956)	(1,725,410)	(323,546)	18.8%
Net Flexible Benefits Excess(Shortage)	25	561	(536)	0.0%
Flexible Spending-Dependent Care Revenues	4,544,346	4,249,063	295,284	6.9%
Expenses	4,544,346 (4,608,711)	4,249,063 (4,262,755)	295,284 (345,956)	6.9% 8.1%
Net Flexible Spending-Dependent Care Excess(Shortage)	(4,000,711)	(13,693)	(50,672)	370.1%
Flexible Spending -Medical Reimbursement	(0-1,000)	(10,000)	(00,012)	010.170
Revenues	6,393,281	5,515,891	877,390	15.9%
Expenses	(6,670,587)	(5,421,463)	(1,249,124)	23.0%
Net Flexible Spending-Medical Reimbursement Excess(Shortage)	(277,306)	94,427	(371,734)	-393.7%
Best Doctors (\$1.15)			Т	
Revenues	986,499	960,530	25,969	2.7%
Expenses	(907,388)	(960,530)	53,142	-5.5%
Net Best Doctors Excess(Shortage)	79,111	(0)	79,111	
Adoption & Surrogacy Expenses	(111,198)	(62,634)	(48,564)	77.5%
Expenses Healthcare Sustainability Fund (\$3.00)	(111,198)	(02,034)	(40,004)	11.5%
Revenues	2,116,110	2,123,433	(7,322)	-0.3%
Expenses	(1,565,641)	(1,094,255)	(471,385)	43.1%
Net Healthcare Sustainability Fund (\$3.00) Excess(Shortage)	550,469	1,029,177	(478,707)	-46.5%
NET INSURANCE PRODUCTS	917,381	914,381	3,001	0.3%
SAVINGS AND INVESTMENTS				
Interest	0		0	0.0%
Performance guarantees	506,029	0	506,029	0.0%
TOTAL SAVINGS & INVESTMENTS	506,029	0	506,029	0.0%
OTAL NET EXCESS (SHORTAGE)	9,162,059	1,875,977	7,286,083	388.4%

d increase in membership

e \$3 per member per month for communications, wellness, actuarial work f increase in claims

g increase in deductions

j decrease in claims

o vision buy-up effective 1/1/18

p effective 1/1/18

SAN FRANCISCO HEALTH SERVICE SYSTEM										
	ncare	Sustainability Fund	FY 2	2018-19						
		Revised Budget A		April YTD Actual Projection		Projection		Projection		Variance
Revenues/Premiums	+									
Annual Revenues	\$	2,441,171	\$	2,116,110	\$	2,461,274	\$	20,103		
Carryforward from fund balance		3,399,817		3,399,817		3,399,817		-		
Total	\$	5,840,988	\$	5,515,927	\$	5,861,091	\$	20,103		
Expenditures										
Annual										
Personnel Services and Mandatory Fringes	\$	895,588		400,214	\$	736,015	\$	159,573		
Communications										
Open Enrollment Communications		289,779		309,817		314,540		(24,761)		
Operations Communications		123,615		25,472		128,566		(4,951)		
Well-Being Communications		197,500		50,456		162,875		34,625		
Other Communications		133,197		66,157		132,592		605		
Total Communications	\$	744,091	\$	451,902	\$	738,573	\$	5,518		
Well-Being		197,500		31,032		122,500		75,000		
Initiatives to Reduce Health Care Costs		346,833		282,429		348,833		(2,000)		
SFGTV/Board Meetings				1,655		21,804		(21,804)		
Contingency for Unforeseen Issues						-		-		
Total Annual Expenditures	\$	2,184,012	\$	1,167,232	\$	1,967,725	\$	216,287		
One-Time	+									
Communications										
Open-Enrollment Communications	\$	275,000			\$	115,000	\$	160,000		
Operations Communications		1,303,625		13,611		427,620		876,005		
Well-Being Communications		60,000				46,650		13,350		
Other Communications		513,973		326,297		407,973		106,000		
Total Communications	\$	2,152,598	\$	339,909	\$	997,243		1,155,355		
Well-Being		85,210		58,500		76,900		8,310		
Initiatives to Reduce Health Care Costs		115,000		-		137,753		(22,753)		
Total One-Time Expenditures	\$	2,352,808	\$	398,409	\$	1,211,896	\$	1,140,912		
Grand Total Expenditures	\$	4,536,820	\$	1,565,641	\$	3,179,621	\$	1,357,199		
Balance	\$	1,304,168	\$	3,950,287	\$	2,681,470				

SAN FRANCISCO HEALTH SERVICE SYSTEM

SAN FRANCISCO HEALTH SERVICE SYSTEM - ADMINISTRATION STATEMENT OF REVENUES AND EXPENDITURES <u>As of April 30, 2019</u>

Affordable, Quality Benefits & Well-Being

YEAR-TO-DATE

ANNUAL

]	Fav/(Unfav)					Fav/(Unfav)	
					Revised			
Budget	Actual	Variance	%Var	Original Budget	Budget	Projection	Variance	%Var
			REVENUES					
489,446	0	(489,446)	-100.0% Non-Operating Revenue	587,335	587,335	587,335	0	0.0%
9,198,906	9,198,910	4	0.0% Work Order Recovery	11,038,687	11,038,687	11,038,687	0	0.0%
5,000	5,000	0	0.0% Other Revenue	6,000	6,000	6,000	0	0.0%
311,223	0	(311,223)	General Fund Carryforward		373,467	373,467	0	0.0%
10,004,574	9,203,910	(800,664)	-8.0% TOTAL REVENUES	11,632,022	12,005,489	12,005,489	0	0.0%
			EXPENDITURES					
4,361,283	4,014,581	346,703	7.9% Personnel Services	5,305,540	5,233,540	5,001,366	232,174	-4.4%
2,130,878	1,950,714	180,164	8.5% Mandatory Fringe Benefits	2,557,053	2,557,053	2,480,000	77,053	-3.0%
1,575,443	1,361,900	213,543	13.6% Non-personnel Services	1,705,486	1,890,531	1,865,531	25,000	-1.3%
79,618	61,694	17,923	22.5% Materials & Supplies	43,197	95,541	95,541	0	0.0%
1,114,412	1,491,203	(376,791)	-33.8% Services of Other Departments	2,020,746	2,228,824	2,228,824	0	0.0%
9,261,633	8,880,092	381,541	4.1% TOTAL EXPENDITURES	11,632,022	12,005,489	11,671,262	334,227	-2.8%
742,941	323,818	(419,123)	REVENUE LESS EXPENDITURES	0	0	334,227		