Report of Open Enrollment Activities for Plan Year 2024

December 14, 2023

Presented by: Rey Guillen, Chief Operating Officer, Jessica Shih, Communications Director, Olga Stavinskaya-Velasquez, Operations Manager, and Carrie Beshears, Well-Being Manager



Agenda

- Objectives for Open Enrollment
- Who We Serve
- Open Enrollment Highlights
- Project Plan
- Communications
- Enterprise Systems & Analytics
- Member Services
- Outcome of Key Initiatives
- Health Fairs & Flu Clinics
- Results

Purpose of Open Enrollment

- In order to allow members to pay for their health plan premiums with pre-tax dollars, SFHSS must follow the rules for Cafeteria Plans outlined in Section 125 of the Internal Revenue Code.
- One of the main rules is the requirement that members make their benefit elections prior to the first day of the coverage period and that such elections are irrevocable until the end of the plan year.
- To allow sufficient time to implement members' OE elections, each year SFHSS schedules an open enrollment period in accordance with SFHSS rules. This year's open enrollment period was scheduled to run from Monday, October 2nd, through Friday, October 27th. Elections received during OE are effective January 1st, 2024.
- Open Enrollment is when members can enroll in, waive, or add/remove family members from SFHSS coverage without a Qualifying Life Event.

Objectives for Open Enrollment for 2024 Plan Year

For this year's Open Enrollment, SFHSS focused on process improvement to enhance accuracy, drive resource efficiency, and reduce costs.

To achieve this, we reviewed lessons learned from past open enrollments and developed new solutions.



Who We Serve

Member Groups:	# of Members
City and County of San Francisco	34,913
San Francisco Unified School District	8,156
City College of San Francisco	1,246
Medicare Retirees	26,513
Non-Medicare Retirees	8,552
Total Members	79,380

We are guided by our mission, which is dedicated to preserving and improving sustainable, quality health benefits and to enhancing the well-being of members and their families.

Open Enrollment Highlights



SFHSS Office Opened for In-Person Support



6,571 Total Calls Handled



VSA Call Center Support to enable Members Services to focus on processing enrollments



82% Increase of Subscribers in Health Net CanopyCare



In-Person Activities 10 Health Fairs 24 Flu Shot Clinics

SAN FRANCISCO HEALTH SERVICE SYSTEM

SFHSS.ORG

Project Plan



Key Milestones & Events 2023 Benefit Plan Year 2024

First Quarter

- Review Lessons Learned (December – January)
- Plan Year Starts January 1
- Health Plan Renewal Discussion & Negotiation (January – June)
- Health Service Board Rates & Benefits Meetings (January – June)
- Communications Planning & Procurement (February – March)

Second Quarter

- Health Service Board Rates & Benefits Meetings (March – June)
- Communications Layout & Design (April September)
- eBenefits Configuration Begins (May)
- Health Service Board approves all "Simple" Rates June 8
- Rates & Benefits Packet Delivered to Board of Supervisors June 16

Third Quarter

- SFUSD & CCD Hiring & Negotiations
- Board of Supervisors Rates & Benefits Approval July 25
- System eBenefits Programming and Testing (July – September)
- "Detailed" Rates Calculations (July September)
- Staff Training (August September)
- OE Packets Mail September 25

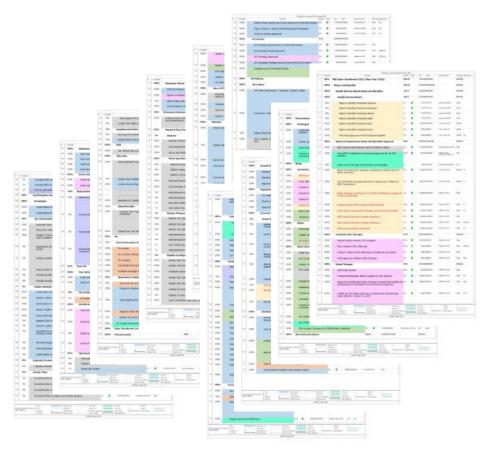
Fourth Quarter

- eBenefits Open Enrollment Live (October)
- HSS & Vendor Webinars and Live Events (October)
- Data Entry & Validation (October – November 11)
- Eligibility Files to Vendors
 December 4
- Member Confirmation Statements December 7

Open Enrollment Project Plan – Tasks & Assignments

Open Enrollment Project Tasks Breakdown

HSS Groups:	# of Tasks
Administration	7
Communications	93
Contracts	9
Enterprise Systems & Analytics	45
Executive	29
Finance	26
Member Services	12
Project Manager	50
Well-Being	11
Total	282



All HSS divisions support Open Enrollment with their assigned initiatives captured in the project plan.

Communications

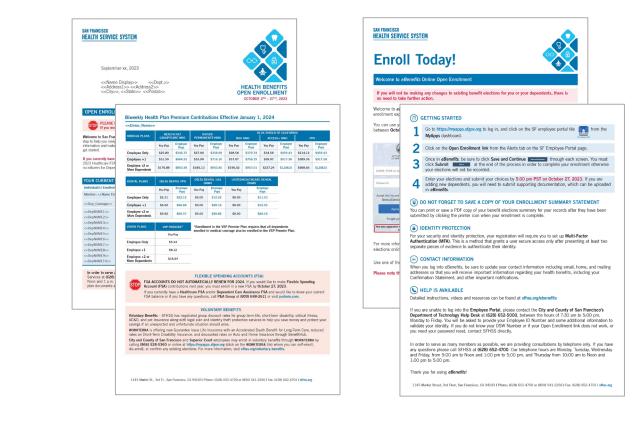
OE Collateral & Mailers

- Combined CSF, Courts and MEA Benefit Guides due to overlapping benefits. This allowed us to reduce paper waste for our printed materials.
- We increased color contrast to improve the readability of our materials.
- Inspired by the City's new Digital Accessibility and Inclusion Standards project, we leveraged icons throughout our benefits guides to improve accessibility and understanding.



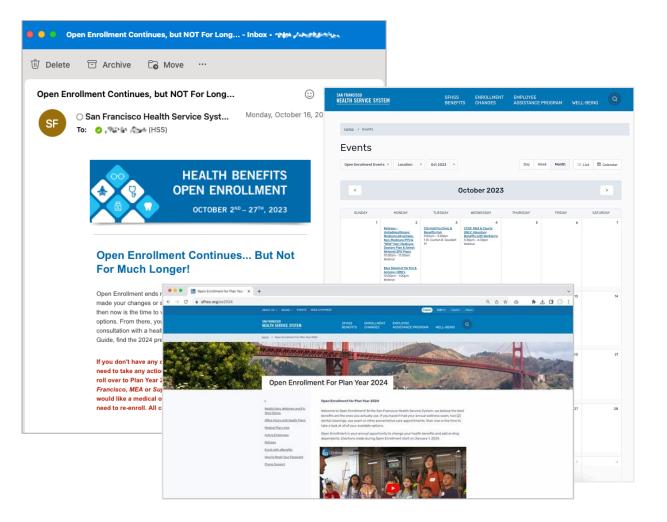
Improve Accuracy of Printed Communications

- We developed 87 OE letter templates with custom rates hard-coded on the back of the letters to reduce the data required during the printer's data merge.
- The change to reduce data complexity improved accuracy over last year where we had to issue three correction letters.
- This year, we did not need to send any correction letters.

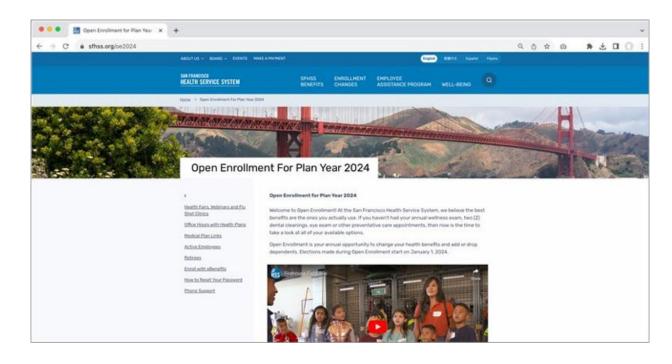


Provided Multiple Avenues for Members to Get Support

- Distributed six (6) weekly open enrollment emails to (45,118) active employees and retirees.
- Drove members to health plan office hours for plan-specific questions.
- Directed members to Events calendar to attend **14 vendor-led webinars**.
- Created custom Open Enrollment webpages for each employer group that received a combined total of 55,718 views.



Reduce Paper Waste and Print Costs



- Active employees did not receive benefit booklets in the mail this year. Instead, we drove them to our website for comprehensive resources.
- We did not receive many requests from Active employees for printed collateral.
- Based upon the success of this year's active mailing, we will pilot not sending out booklets to our retirees next year.

Enterprises Systems and Analytics

ESA – Building Blocks to a Successful OE - PeopleSoft



- Updated Life, LTD and COBRA Rates
- Updated zip code tables for Service Areas
- Updated Flex Credits and Hetch Hetchy Stipend
- Updated annual maximum FSA election limit
- Updated Deduction Calendars for all employers and pension systems
- Updated eBenefits

3,900 Premium Rate Calculations

- 43 data elements per rate
- 55 Benefit Programs (Employee/Retiree Groups)
- **36** Benefit Plans (Carriers & Plans)
- **5** Plan Types (Dental, Vision, Medical)



System Enhancements

- Configured separate Kaiser
 Permanente SCAL Plan to improve inter-regional transfers
- Created CCD benefit program for newly benefitted AFT part-time faculty



On Boarding Call Center Support

- Established vendor access to critical benefits system information.
- Enhanced remote access security for VSA agents with additional verification steps.
- Created straightforward guidance for system installation and utilization.

ESA – Rate Calculator SQL Application

HSS engaged a vendor to build a computer program for calculating rates. HSS worked in parallel over the past few months, calculating the rates we need for 2024 while simultaneously working with the vendor on requirements, testing and implementation. This approach allowed HSS to have baseline data for validation.

The previously existing process existed for 10 years. Increasing complexity in benefits administration (i.e., split carrier, school term effective dates, earlier completion requirements due to **eBenefits**) made this approach unsustainable.

The goals from this initiative are:

- Automate manually intensive process
- Improve speed at which rates can be calculated
- Leverage the application for both simple and detailed rates
- Improve accuracy of the rates
- Automate validation of rates
- Rates available in time for OE letters

AN FRANCISCO IEALTH SERVICE SYSTEM						HSS SFHS Admir
🟠 Home 🛛 🛱 Import	E Logs ⊕ Dataset 30 Jobs					
Reports					2024 ~	Create custom report
REPORT NAME 🗘	DESCRIPTION \$	PLAN YEAR 💲	REPORT DATE 🗘	RECORD COUNT 🗘	PROGRESS	REPORT ACTIONS
Active Report	HSS report that includes all active rates.	2024	11/21/2023 10:40:59	1780		• ⊻ €
Retiree Report	HSS report that includes all retiree rates.	2024	11/21/2023 10:41:00	1072	-	• 🕹 🕒
School Term Report	HSS Report that includes all school term rates.	2024	11/21/2023 10:41:00	393	-	• ⊻ ₽
Dental Report	HSS Report that includes all Dental rates.	2024	11/21/2023 10:41:00	502		⊻ ₽
Vision Premier Report	HSS Report that includes all Vision rates.	2024	11/21/2023 10:41:00	92	-	⊻ ⊌
Detail Report	HSS report that includes all rates for the current plan year.	2024	11/21/2023 10:41:00	3839		⊻ ₽

Member Services

Summary of Member Activity



Made Change in Plan:

3,204 Members *changed* Medical Plan

2,378 Members *changed* Dental Plan

2,764 Members *changed* Vision Plan



Enrolled in FSA:

7,655 in Medical FSA

1,545 in Dependent Care FSA



Added/Dropped Dependents:

902 Members added deps to Medical 621 Members dropped deps from Medical

1,018 Members added deps to Dental

550 Members **dropped** deps from **Dental**

Member Support Dashboard



Tc	ota	l Ca	II V	οlι	JM	e
_	^	674				الم م

• 6,571 Calls handled



Call Metrics (Avg. Speed of Answer) • 4m 43s



Virtual Consultations

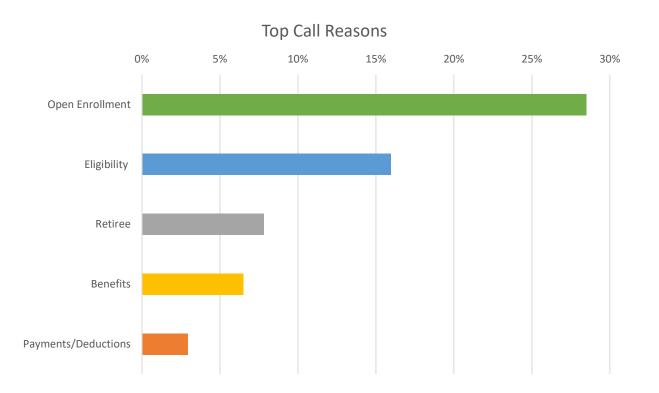
Virtual Consultations: 291



Walk-ins for In-Person Support

- 277 Active Members
- 193 Retirees

Call Drivers



Member Services and VSA Call Data

SFHSS Member Services



Total Call Volume

 2,294 Calls handled by Member Services staff



Call Metrics

- ASA: 2m 49s
- Avg. Handle Time: 11m 36s
- % Abandoned Calls: 9.6%



VSA CSRs

 Total Call Volume
 4,277 Calls handled by VSA CSRs

Call Metrics

- ASA: 6m 36s
- Avg. Handle Time: 13m 33s
- % Abandoned Calls: 17.7%

ASA: Average Speed of Answer VSA: Valerie Schlitt and Associates CSR: Customer Service Representative

As Needed Off-Site Call Center



Accomplishments

- Rapid Open Enrollment Support Ramp-up with VSA
- Less Complicated Queues Transitioned to VSA
- 4,277 calls were handled by VSA
- Communication Strategies and Data Sharing

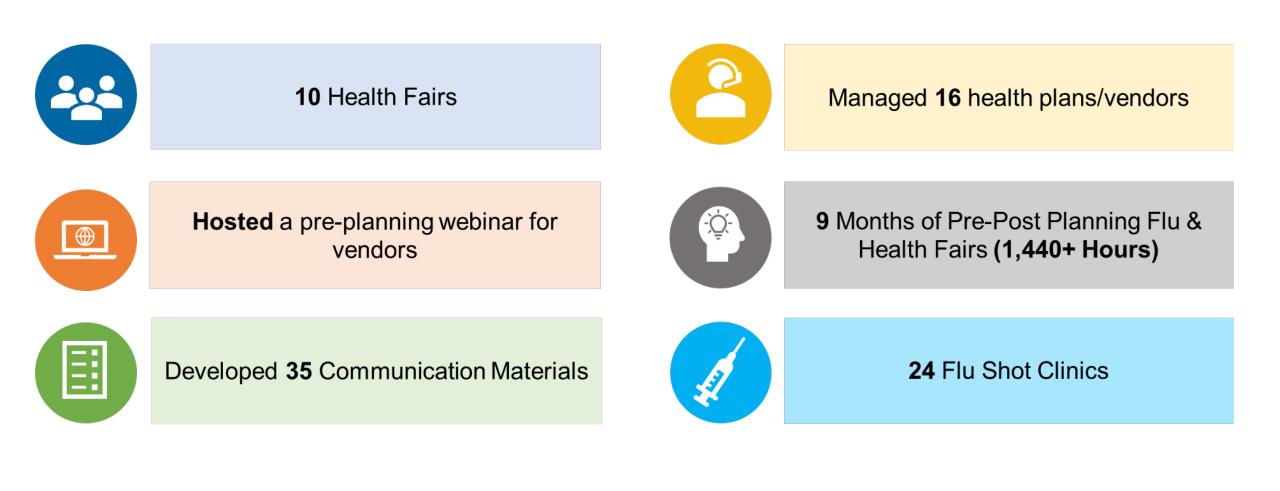


Challenges/Mitigation Strategies

- Expedited go-live
- Ongoing issues with technology
- Mitigation strategies

Health Fairs & Flu Clinics

Highlights



Open Enrollment Health Fairs







- **10** Health Fairs of which all were combined with flu shot clinic events.
- Airport hosted an "After Hours" Health Fair from 10 p.m. to Midnight.

Best Practices:

- Locations targeted based on type of work and number of members that would have access.
- Executed a pre-planning webinar for vendors Reviewed fair logistics and vendor responsibilities.
- MHN/HealthNet, ComPysch External EAP and Lighthouse vendors were present at smaller health fairs at first responder locations.
- CredibleMind (vendor) tabled at three of the larger health fairs (City Hall, RPD, 49SVN)

Flu Clinics

Hosted 24 Clinics at 23 Locations:

- **10** Open Clinics (Employees & Retirees)
- 14 Restricted Clinics (Dept Specific)
- 1 returning Clinic Location: Public Utilities Commission – Sunol Yard

Total Vaccines Administered: 2,088

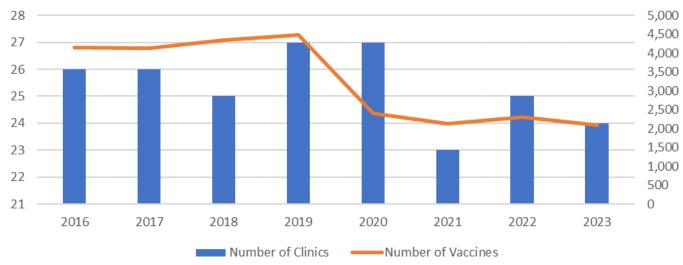


- 1,962 regular flu shots
- 126 high dose flu shots

Best Practices:

н.

- Later end date mid-November
- Alberston's/Safeway managed administration duties



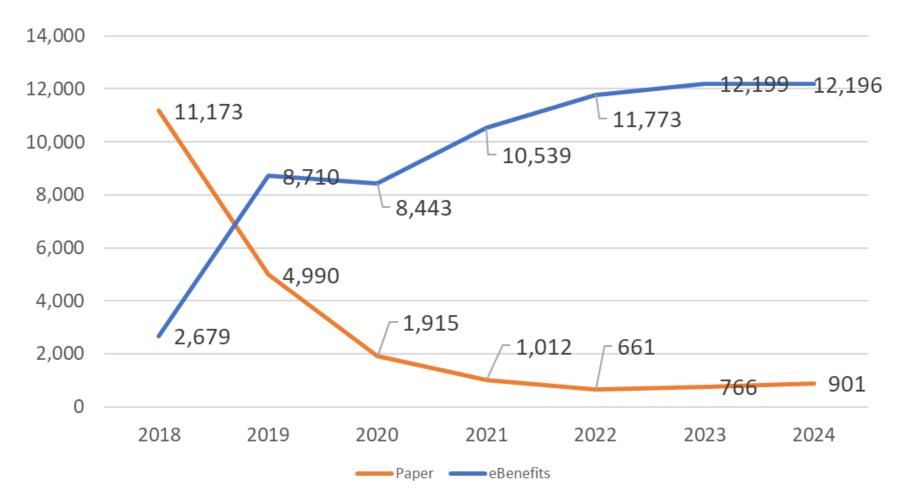
Flu Shot Clinic Total Vaccines and Numbers of Clinics 2016 -2022

New in 2023:

- Dr. Fiona Wilson (Health and Safety Director) attended 3 of the larger clinics to field questions people may have regarding flu vaccines
- Employees had to self-report flu shot

Results

OE Submissions: *eBenefits* vs. Paper Over Time

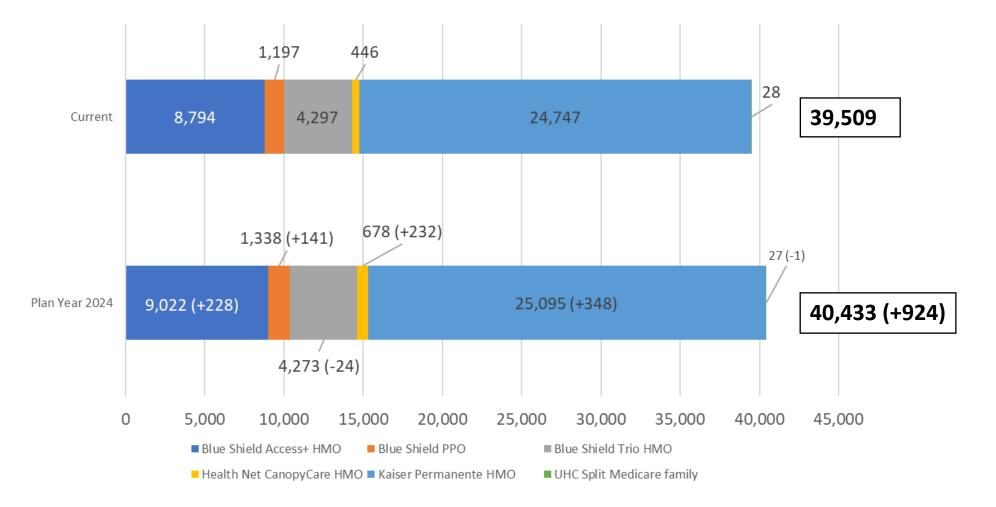


88 members submitted 2023 enrollment both via paper enrollment form and *eBenefits*

SAN FRANCISCO					
HEALTH	SERVICE	SYSTEM			



Medical Enrollment Migration - Actives (# of Subscribers)

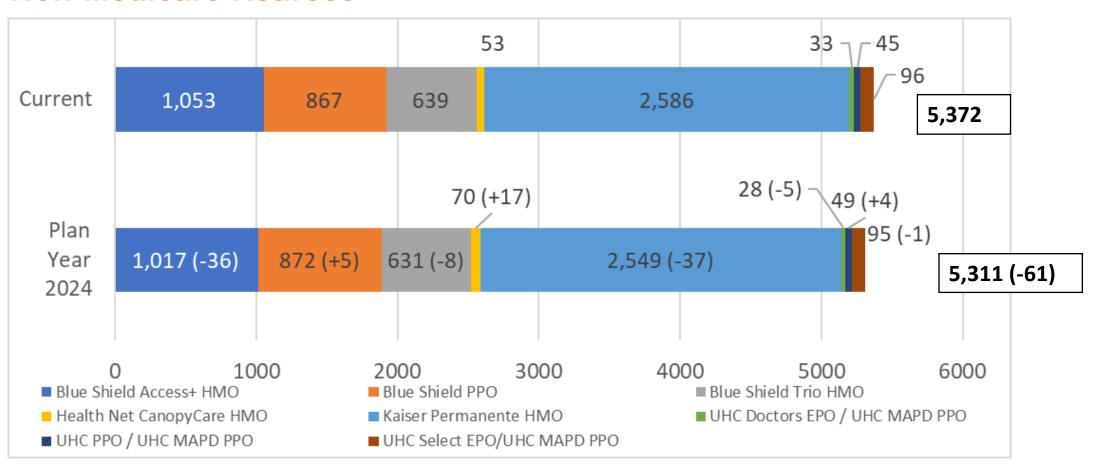


Medical Enrollment Migration - Retirees



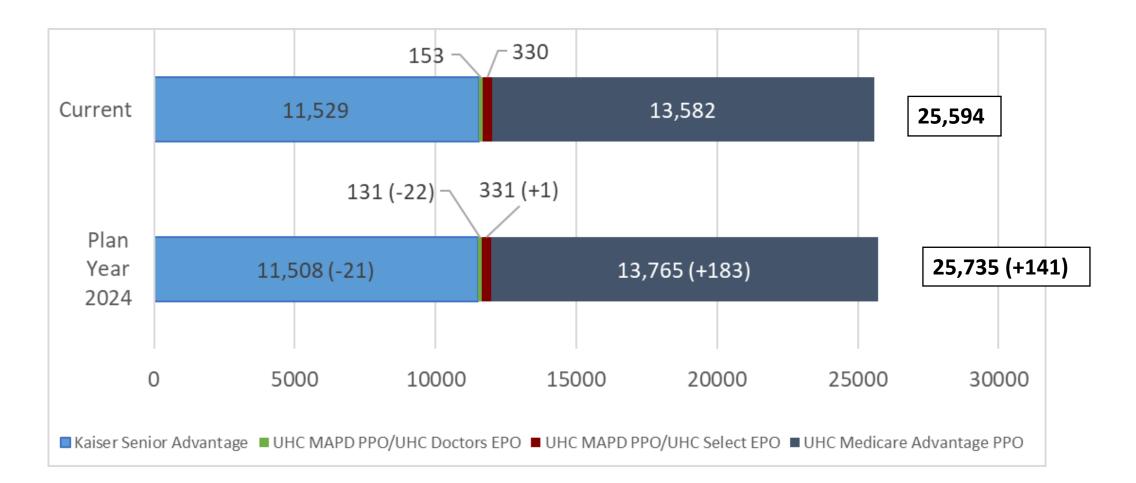


Medical Enrollment Migration – Non-Medicare Retirees

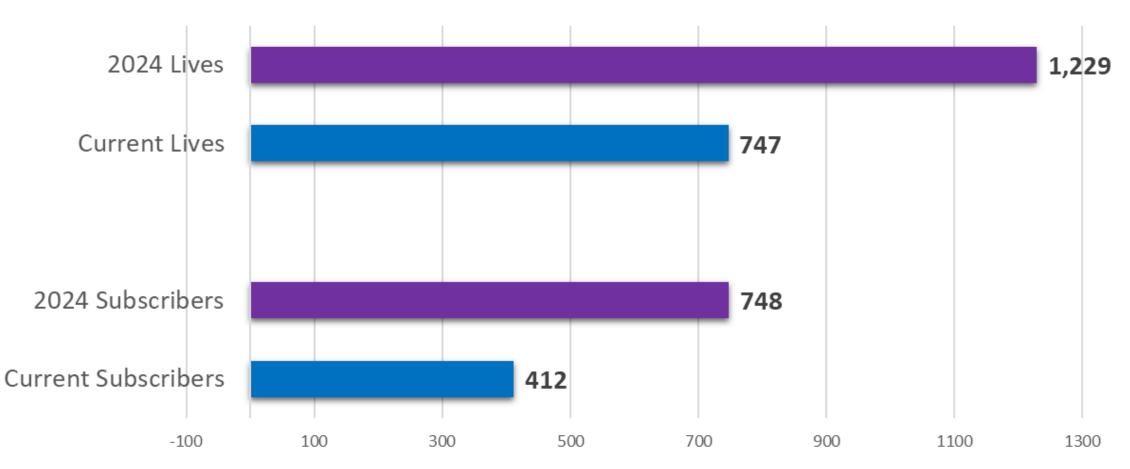




Medical Enrollment Migration – Medicare Retirees



Health Net CanopyCare Enrollment Data

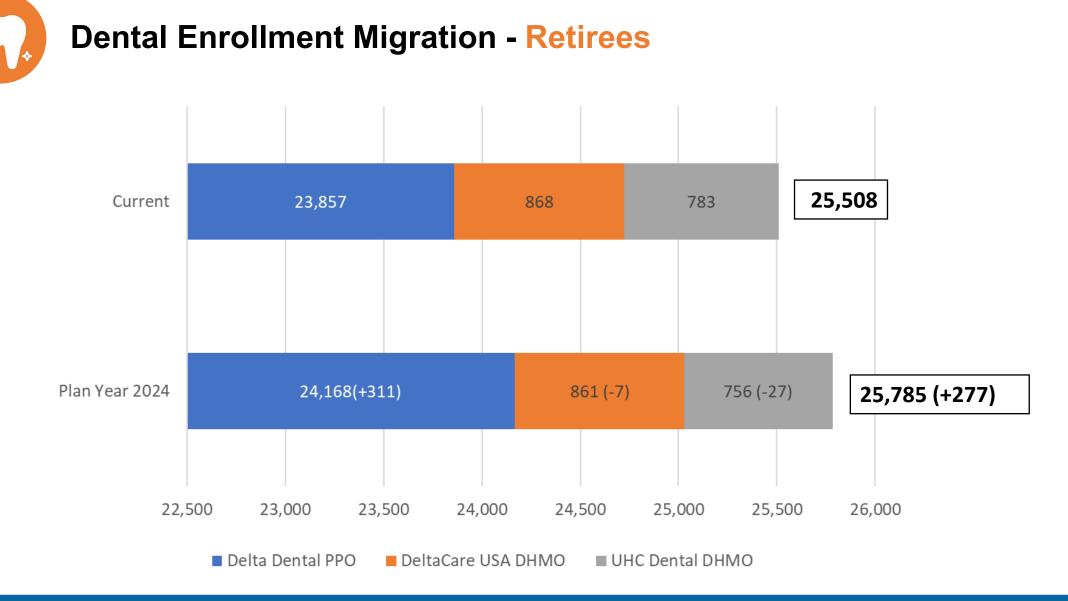


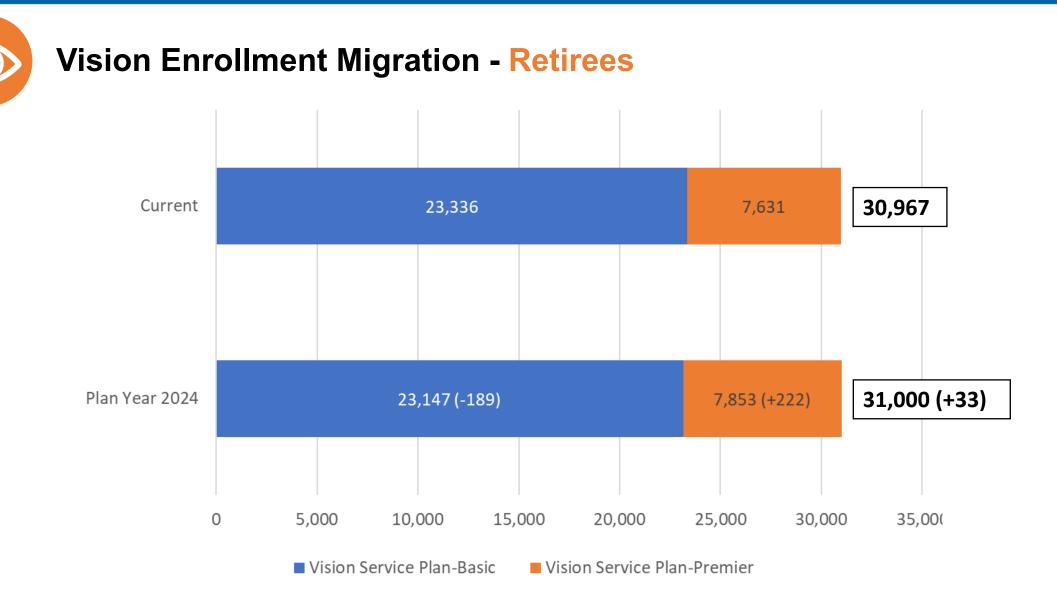
Health Net CanopyCare HMO

Dental Enrollment Migration - Actives 31,967 Current 30,294 1,079 594 **32,694 (+727**) Plan Year 2024 31,126 (+832) 1,021 (-58) 547 (-47) 29,000 29,500 30,500 31,000 31,500 32,000 32,500 30,000 33,000 Delta Dental PPO DeltaCare USA DHMO ■ UHC Dental DHMO

Vision Enrollment Migration - Actives 39,500 Current 23,877 15,623 40,433 (+933) 22249,265%\$+850) Plan Year 2024 17,141 (+1,518) 0 5,000 10,000 15,000 20,000 25,000 30,000 35,000 40,000 45,000

Vision Service Plan-Basic Vision Service Plan-Premier





Thank You

ESA Team Sustained Support During OE

- Trained Member Services staff in enhanced data processes
- Provided queries for prioritizing work and error correction
- Monitored Attachment Extract Process daily for document transfer
- Enabled Senior Analysts to batch change Salesforce case ownership
- Reset *eBenefits* passwords for retirees
- Coordinated with Dept of Technology Help Desk and SF Employee Portal Support



ESA Team Boosted Off-Site Call Center Support



- Established a streamlined process for vendors to access critical information within the benefits system.
- Implemented additional security measures for remote access by VSA agents, incorporating extra verification steps.
- Developed comprehensive instructions for the installation, utilization, and troubleshooting of City and HSS systems.
- Collaborated with VSA, DT Telecom, and HSS to configure and test Call Center Voice Connectivity.
- Facilitated efficient reporting of member information by organizing data points for easy accessibility.