

DATE: June13, 2024

TO: Members of the Health Service Board

FROM: Iftikhar Hussain, Chief Financial Officer

SUBJECT: Health Service Board Financial Report as of April 30, 2014

This report covers the sources and uses of the Health Service System Employee Benefit Trust Fund (Trust Fund), the Health Sustainability Fund and the General Fund for the ten months ending April 30, 2014.

### **Executive Summary**

### **Trust Fund and Health Sustainability Fund**

- The FYE trust balance is projected to decrease by \$6M mainly due to \$14.9M rate stabilization and use of Sutter settlement to buy down rates and favorable claims.
- Medical and Dental claims for the first ten months were 3M lower than planned.
- Pharmacy rebates \$18M were received in the first ten months. The projected annual rebates are \$22M and included in the net claims above.
- The Healthcare Sustainability Fund balance is projected to increase by \$1.4M.
- Projected interest income is \$4.5M for the year.

### **General Fund**

Net activity is ahead of budget mainly due to vacancies.

### Trust Fund and Health Sustainability Fund with FYE Projection

_	FY23-24	FY23-24
	Year-to-Date Actual	Projected Year-End
SUMMARY	Net as of 04/30/24	Annual Net
Flex/Self Insurance		
Blue Shield-Access+	(7,769,539)	(9,165,766) (a), (h)
Blue Shield-Trio	(5,381,743)	(6,165,266) (a)
Blue Shield and United PPO	5,522,076	6,631,051 (b)
Health Net Canopy Care	1,318,053	-
Delta Dental PPO, Actives	(2,947,618)	(3,747,142) (c)
Fully Insured Plans		-
Medical HMOs	8,335,524	-
Dental	5,774	-
LTD/Flexible Benefits/FSA/Health Net Canopy Care	(8,381)	-
Healthcare Sustainability Fund (\$3.00)	1,335,068	1,390,130 (d)
Savings & Investments		
Interest	3,356,302	4,475,069
Performance guarantees	1,931,032	1,931,032 (e)
Surrogacy and adoption	(78,443)	(78,443)
Transfers Out	0	(460,000)_(g)
TOTAL	5,618,104	(5,189,333)
Net assets		
Beginning of the year	_	104,744,471_
End of the year		99,555,138

<sup>(</sup>a) Annual Projection is net of claim stabilization of \$1.7 million to increase 2024 rates, \$3.3 million to decrease 2023 rates, Pharmacy rebate of \$22 million, and settlement distribution of \$2.2 million, settlement for rate buydown of \$5.9 million

### **Analysis by Fund**

#### Blue Shield Access+ Flex Funded Plan

Projected FYE balance expected to decrease by \$9.2M due to rate stabilization and use of Sutter settlement received in the prior year to reduce rates.

#### Blue Shield Trio Flex-Funded Plan

FYE balance projected to decrease by \$6.2M due rate stabilization and use of Sutter settlement to reduce rates.

#### Blue Shield/United Health Care Administered PPO

The administration of the self-funded PPO migrated from United to Blue Shield starting in January 2022. FYE balance projected to increase of \$6.6M due to low claims.

#### Delta Dental PPO (Actives Only) Self-Funded Plan

Projecting a \$3.7M net decrease due to stabilization.

<sup>(</sup>b) Annual Projection is net of claim stabilization of \$0.4 million to increase 2024 rates, \$0.2 million to increase 2023 rates, and Pharmacy rebate of \$3.8 million

<sup>(</sup>c) Annual Projection is net of claim stabilization of \$3.7 million to reduce 2024 rates and \$2.7 million to reduce 2023 rates

<sup>(</sup>d) \$3.00 per member per month for communications, wellness, actuarial work; is part of a total premium.

<sup>(</sup>e) Reflects performance guarantees received in FY 2023-2024  $\,$ 

<sup>(</sup>f) Reflects use of fund balance

<sup>(</sup>g) Transfer of \$0.5M from forfeitures to General Fund.

<sup>(</sup>h) Includes \$2.2M Sutter settlement distribution

### **Other Trust Fund Notes**

Healthcare Sustainability Fund

The Healthcare Sustainability Fund resides within the Trust Fund and is designated for member communications, programs to reduce healthcare costs and member well-being programs. The updated FY 2024 budget includes carry forwards for commitments made before June 30, 2023.

The projected FYE balance will increase by \$1.4M due to Blue Shield wellness and communications reimbursement.

SAN FRANCISCO HEALTH SERVICE SYSTEM Affordable, Quality Benefits & Well-Being								Healthcare	Sust	tainability Fur	nd I	FY 2023-24
	Ex	PY 2022-23 penditures JuneYTD	FY2023-24 Budget equest (HSS Board Approved)	(	FY2023-24 Carryforward Budget	FY2023-24 Adjustments	Re	FY 2023-24 vised Budget + Adj C/F	Ac	FY 2023-24 ctuals Apr YTD		FY 2023-24 Projection
REVENUE SOURCES												
Annual Revenues	\$	2,526,489	\$ 2,553,643			\$ -	\$	2,553,643	\$	2,134,011	\$	2,564,406
Other Revenue									\$	1,010	\$	1,010
Carryforward from Fund Balance		4,437,175	4,921,157		264,572	-		5,185,729		5,185,729		5,185,729
TOTAL	\$	6,963,664	\$ 7,474,800	\$	264,572	\$ -	\$	7,739,372	\$	7,320,750	\$	7,751,145
EXPENDITURE USES												
Personnel	\$	810,927	\$ 1,376,559			\$ -	\$	1,376,559	\$	610,580	\$	810,051
Administrative		10,266	45,500		2,431	-		47,931		(557)		-
Member Communications		494,925	668,000		122,756	-		790,756		(226,213)		(201,487)
Communications - Other		179,342	696,576		40,138			736,714		113,869		126,804
Well-Being		124,980	449,500		70,788			520,288		(90,699)		(26,442)
Initiatives to Reduce Health Care Costs		422,067	312,773		28,458	23,118		364,349		392,974		465,351
Other Projects	1	-	-		-	-		-		_		-
TOTAL	\$	2,042,507	\$ 3,548,908	\$	264,572	\$ 23,118	\$	3,836,597	\$	799,953	\$	1,174,277
REVENUE - EXP. (excl. carry forward fund balance)		483,982	(995,265)		(264,572)	(23,118)		(1,282,955)		1,334,057		1,390,130
BALANCE	\$	4,921,157	\$ 3,925,892	\$	0	\$ (23,118)	\$	3,902,775	\$	6,520,797	\$	6,576,869

### **Pharmacy Rebates**

\$18.4M was received in the first ten months. The projection for the year is \$22M.

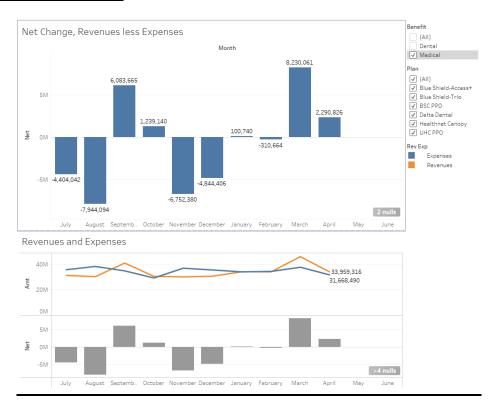
		Projected FYE
	Actual	2024
BSC Access+	10,636,540	12,763,847
BSC Trio	4,591,877	5,510,253
UHC and BS PPO	2,946,171	3,535,405
HealthNet	196,237	235,485
Total	18,370,825	22,044,990

# **General Fund**

The FY 2024 budget has been adjusted for carryforward commitments made before June 31, 2023. Net activity is ahead of budget mainly due to vacancies. The \$524K favorable projection for the year includes \$228K mid-year reductions.

SAN FRANCISCO HEALTH SERVICE SYSTEM Affordable, Quality Benefits & Well-Being	General Fu	ınd .	Administra	tio	n Budget	FY	2023-24						
•	F	NN	UALIZED A	S C	OF 04/30/2	4							
	FY 2023-24 Approved Budget	Ca	Y2023-24 rryforward Budget	-	Y2023-24 justments	R	FY 2023-24 evised Budget	Т	otal Actual YTD	-	FY 2023-24 Projection	F	Fav/(Unfav) Variance
REVENUES													
Non-Operating Revenue	\$ 9,131			\$	-	\$	9,131	\$	-	\$	-	\$	(9,131)
Operating Work Order Recovery	13,392,951				87,834		13,480,785		11,208,000		13,480,785		(2,272,785)
Other Revenue	460,000				-		460,000		-		460,000		(460,000)
General Fund Carryforward	-		709,061				709,061		709,061		709,061		-
Interfund Transfer	=						-		-				
TOTAL REVENUES	\$ 13,862,082	\$	709,061	\$	87,834	\$	14,658,977	\$	11,917,061	\$	14,649,846	\$	(2,741,916)
EXPENDITURES													
Personnel Services	\$ 6,308,915			\$	(208, 326)	\$	6,100,589	\$	4,842,854	\$	5,906,403	\$	1,257,735
Mandatory Fringe Benefits	2,613,811	L			(104,481)		2,509,330		2,025,981		2,431,745		483,349
Non-personnel Services	2,522,965		681,530		9,615		3,214,110		2,206,772		3,148,141		1,007,338
Materials & Supplies	44,459		8,768		-		53,227		40,536		53,227		12,691
Services of Other Departments	2,371,932		18,763		356,374		2,747,069		2,093,583		2,586,046		653,485
TOTAL EXPENDITURES	\$ 13,862,082	\$	709,061	\$	53,182	\$	14,624,325	\$	11,209,727	\$	14,125,563	\$	3,414,598
BALANCE	\$ -	\$	-	\$	34,652	\$	34,652	\$	707,334	\$	524,283	\$	672,682

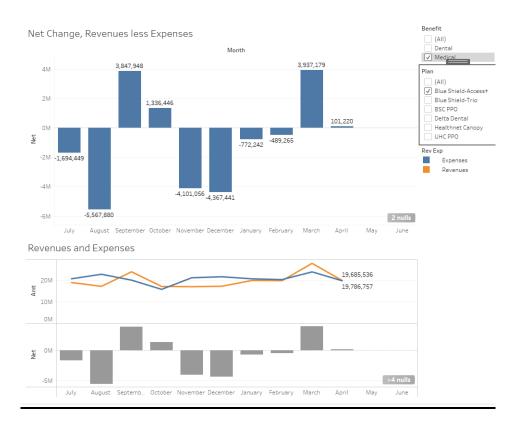
## **All Flex Funded Medical Plans**

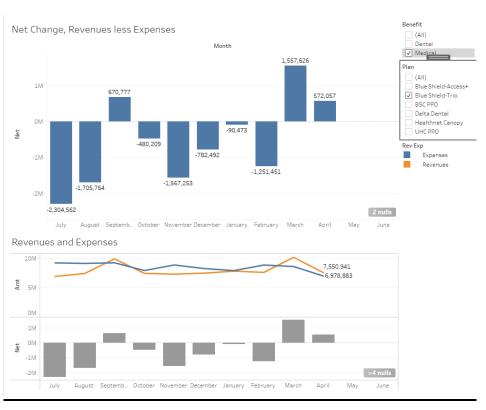


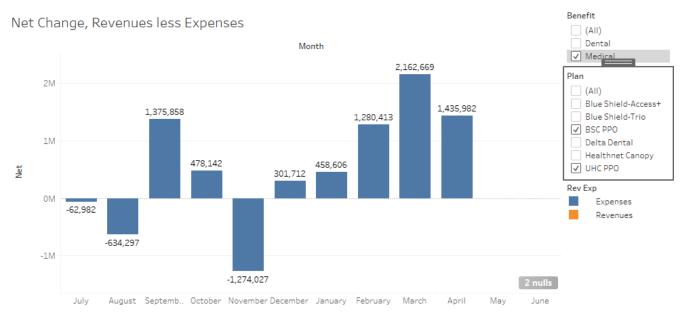
### **Dental**



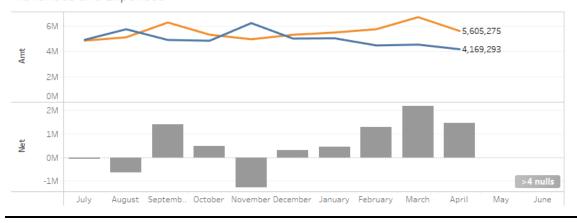
## **Monthly Activity by Medical Plan**







#### Revenues and Expenses



# <u>Supplemental Tables – Trust Fund Activity- Current FY</u>

SAN FRANCISCO
HEALTH SERVICE SYSTEM
Affordable, Quality Benefits & Well-Being

#### STATEMENT OF REVENUES AND EXPENSES FY 2023-2024 FOR 10 MONTHS ENDED APRIL 30, 2024

ACTIVE & RETIRED COMBINED	Year-To-Date Revenues	Year-To-Date Expenses	Year-To-Date Net Excess (Shortage)		
FLEX/SELF-INSURED PLANS					
Blue Shield Access+ HMO*, **	198,100,323	205,869,862	(7,769,539)		
Blue Shield Trio HMO*	79,606,597	84,988,341	(5,381,743)		
Blue Shield and United PPO	55,372,959	49,850,883	5,522,076		
UHC Administere PPO*	-	-	-		
Health Net Canopy Care	8,590,501	7,272,448	1,318,053		
Delta Dental PPO- (Active only)	34,627,352	37,574,970	(2,947,618)		
TOTAL FLEX/SELF-INSURED PLANS	376,297,732	385,556,505	(9,258,772)		
FULLY INSURED PLANS					
UHC MAPD	85,302,949	85,302,949	-		
Kaiser-HMO	434,577,980	426,285,907	8,292,073		
Vision Service Plan	9,110,378	9,066,927	43,451		
Sub-total HMO	528,991,307	520,655,783	8,335,524		
Delta Dental PPO - Retirees	16,796,472	16,796,472	-		
Delta Care	708,002	704,544	3,458		
UHC Dental	343,969	341,653	2,316		
Sub-total Dental	17,848,443	17,842,669	5,774		
Long Term/Short Term Disability	5,999,630	6,003,892	(4,262)		
Flexible Benefits	3,774,349	3,774,349	0		
Flexible Spending-Dependent Care	5,231,659	5,538,999	(307,340)		
Flexible Spending -Medical Reimbursement	10,516,503	10,213,283	303,221		
Healthcare Sustainability Fund (\$3.00)	2,135,021	799,953	1,335,068		
Adoption & Surrogacy		78,443	(78,443)		
Sub-total Other Benefits	27,657,163	26,408,917	1,248,245		
TOTAL FULLY INSURED PLANS	574,496,912	564,907,369	9,589,543		
SAVINGS AND INVESTMENTS					
Interest	3,356,302		3,356,302		
Performance guarantees	1,931,032		1,931,032		
Forfeitures	-		-		
TOTAL SAVINGS & INVESTMENTS	5,287,334	-	5,287,334		
TRANSFERS OUT OF FORFEITURES			0		
TOTAL FUNDS	956,081,978	950,463,874	5,618,104		

<sup>\*</sup> Expenses are net of pharmacy rebates - see report for details, \*\* includes Sutter settlement

# **Supplemental Tables - Trust Fund Activity- with Prior Year**

SAN FRANCISCO
HEALTH SERVICE SYSTEM
Affordable, Quality Benefits & Well-Being

STATEMENTS OF REVENUES AND EXPENSES FY 2023-2024 VS FY 2022-2023 YEAR-TO-DATE: APRIL 30, 2024

	For 10 Months	For 10 Months	A Classical	0/ 6
ACTIVE & RETIRED COMBINED	Ended April 30, 2024	Ended April 30, 2023	\$ Change	% Change
FLEX/SELF-INSURED PLANS				
Blue Shield-Access+ HMO				
Revenues	198,100,323	200,227,512	(2,127,189)	-1.1% l
Expenses	(205,869,862)	(201,326,682)	(4,543,180)	2.3% f
Net Blue Shield-Access Excess(Shortage)	(7,769,539)	(1,099,171)	(6,670,369)	606.9%
Blue Shield-Trio HMO				
Revenues	79,606,597	83,022,043	(3,415,446)	-4.1%
Expenses	(84,988,341)	(80,072,533)	(4,915,807)	6.1% i
Net Blue Shield-Trio Excess(Shortage)	(5,381,743)	2,949,510	(8,331,253)	-282.5%
Blue Shield and United PPO				
Revenues	55,372,959	45,077,973	10,294,986	22.8%
Expenses	(49,850,883)	(42,726,383)	(7,124,501)	16.7%
Net BSC and United PPO Excess(Shortage)	5,522,076	2,351,590	3,170,485	
Health Net Canopy Care				
Revenues	8,590,501	4,137,614	4,452,887	
Expenses	(7,272,448)	(3,658,838)	(3,613,610)	
Net Health Net Canopy Care Excess(Shortage)	1,318,053	478,776	839,276	
Delta Dental PPO (Active only)				
Revenues	34,627,352	32,285,841	2,341,511	7.3% l
Expenses	(37,574,970)	(35,192,549)	(2,382,421)	6.8% i
Net Delta Dental PPO- (Active Only) Excess(Shortage)	(2,947,618)	(2,906,708)	(40,910)	1.4%
NET FLEX/SELF-INSURED PLANS	(9,258,772)	1,773,998	(11,032,771)	-621.9%

#### Notes:

- a decrease in membership
- b Sutter Settlement
- c decrease in deductions
- d increase in membership

- e \$3 per member per month for communications, wellness
- f increase in claims
- I increase in rates
- g increase in deductions
- i decrease in claim

h decrease in rates

k Payperiod Timing

# Supplemental Tables - Trust Fund Activity- with Prior Year (continued)

HEALTH SERVICE SYSTEM	STATEMENTS OF REVENUES AND EXPENSES
Affordable, Quality Benefits & Well-Being	FY 2023-2024 VS FY 2022-2023
	YEAR-TO-DATE: APRIL 30, 2024

ACTIVE & RETIRED COMBINED	For 10 Months Ended April 30, 2024	For 10 Months Ended April 30, 2023	\$ Change	% Change
ULLY INSURED PLANS	Ended April 30, 2024	Enaca April 30, 2023		
Kaiser-HMO				
Revenues	434,577,980	404,818,620	29,759,360	7.49
Expenses	(426,285,907)	(399,088,107)	(27,197,800)	6.89
Net Kaiser- HMO Excess(Shortage)	8,292,073	5,730,513	2,561,560	44.7
UHC MAPD	0,232,073	3,730,313	2,301,300	77.7
Revenues	85,302,949	77,006,110	8,296,839	10.8
Expenses	(85,302,949)	(77,006,110)	(8,296,839)	10.8
Net UHC MAPD Excess(Shortage)	(83,302,949)	(77,000,110)	(8,230,833)	10.8
Vision Service Plan, All (City Plan & HMO)	0	0	0	
Revenues	9,110,378	8,250,767	859,611	10.4
Expenses	(9,066,927)	(8,202,943)	(863,984)	10.4
Net Vision Service Plan Excess(Shortage)	43,451	47,824	(4,373)	-9.1
Delta Dental PPO - Retirees	43,431	47,824	(4,373)	-9.1
Revenues	16,796,472	15 574 055	1 222 417	7.8
		15,574,055	1,222,417	
Expenses Not Dolta Dontal RRO - Retirons Expense(Shortage)	(16,796,472)	(15,574,055)	(1,222,417)	7.8
Net Delta Dental PPO - Retirees Excess(Shortage)	0	0	0	
Delta Care	700 000	662.600	44.000	
Revenues	708,002	663,199	44,803	6.8
Expenses	(704,544)	(658,478)	(46,065)	7.0
Net Delta Care Excess(Shortage)	3,458	4,720	(1,262)	-26.7
UHC Dental				
Revenues	343,969	341,173	2,796	0.8
Expenses	(341,653)	(337,765)	(3,887)	1.2
Net UHC Dental Excess(Shortage)	2,316	3,408	(1,091)	-32.0
Long Term/Short Term Disability				
Revenues	5,999,630	6,782,500	(782,870)	-11.5
Expenses	(6,003,892)	(6,629,031)	625,139	-9.4
Net Long Term/Short Term Disability Excess(Shortage)	(4,262)	153,469	(157,731)	-102.8
Flexible Benefits				
Revenues	3,774,349	3,523,944	250,405	7.1
Expenses	(3,774,349)	(3,523,871)	(250,478)	7.1
Net Flexible Benefits Excess(Shortage)	0	72	(72)	
Flexible Spending-Dependent Care				
Revenues	5,231,659	4,381,397	850,262	19.4
Expenses	(5,538,999)	(4,348,667)	(1,190,332)	27.4
Net Flexible Spending-Dependent Care Excess(Shortage) Flexible Spending -Medical Reimbursement	(307,340)	32,730	(340,069)	-1039.0
Revenues	10,516,503	9,355,053	1,161,450	12.4
Expenses	(10,213,283)		(1,031,845)	11.2
Net Flexible Spending-Medical Reimbursement Excess(Shortage		173,616	129,605	74.7
Adoption & Surrogacy	303,221	1,3,010	123,003	,-1.7
Expenses	(78,443)	(79,883)	1,440	
Healthcare Sustainability Fund (\$3.00)	(70,443)	(73,003)	1,740	
Revenues	2,135,021	2,105,256	29,765	1.4
		(1,635,458)		-51.1
Expenses  Not Healthcare Sustainability Fund (\$2.00) Excess (Shortage)	(799,953) 1.335.068	(1,635,458)	835,505 865.269	184.2
Net Healthcare Sustainability Fund (\$3.00) Excess(Shortage)	,,	,	,	
NET FULLY INSURED PLANS	9,589,543	6,536,268	3,053,274	46.7
AVINGS AND INVESTMENTS	2.255.222	4.405.05	2 474 0-1	
Interest	3,356,302	1,185,251	2,171,051	
Performance guarantees	1,931,032	619,380	1,311,652	
Forfeitures	0	0	0	
TOTAL SAVINGS & INVESTMENTS	5,287,334	1,804,630	3,482,704	1616.8
TOTAL NET EXCESS (SHORTAGE)	5,618,104	10,114,897	(4,496,793)	-44.59

#### Notes:

- a decrease in membership
- b Sutter Settlement
- c decrease in deductions
- d increase in membership

- e \$3 per member per month for communications, wellness
- $f \quad \text{increase in claims} \qquad \qquad I \quad \text{increase in rates} \\$
- g increase in deductions
- j decrease in claims
- h decrease in rates
- k Payperiod Timing