# SFHSS Staff Request for Proposal (RFP) Recommendation for the Medicare Plan MAPD (Medicare Advantage Prescription Drug) Passive PPO for the 2025 Plan Year:

Add the Blue Shield of California (BSC) Medicare Advantage Prescription Drug (MAPD) Passive PPO plan for Medicare Members, and offer the existing BSC HMO (Access+/Trio) and PPO plans to Non-Medicare "split family" covered lives in families with at least one covered MAPD Passive PPO plan covered life—with the 2025 plan year rate cards contained in this material; and Discontinue the UnitedHealthcare (UHC) MAPD Passive PPO plan, UHC non-Medicare Select EPO plan, UHC non-Medicare Doctors EPO plan, and UHC non-Medicare PPO plan.

June 7, 2024 and June 18, 2024

**Presenters:** 

Abbie Yant, RN, MA Executive Director, SFHSS Michael Visconti, Contracts Administration Manager, SFHSS Mike Clarke, Lead Actuary, Aon

# SAN FRANCISCO HEALTH SERVICE SYSTEM

Affordable, Quality Benefits & Well-Being

## Introduction

#### **Agenda**

- Staff Recommendation
- RFP Process: History, Framework, Objectives and Scope
- Development of Scoring and RFP Elements
- Evaluation Panel and Subject-Matter Expertise and Support
- Why We Recommend Blue Shield of California: RFP Scoring and Framework
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- 2025 Plan Year Rate Cards for Recommended Plans
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Staff Recommendation to the Health Service Board (HSB): Medicare Advantage Prescription Drug (MAPD) PPO RFP

#### **Staff Recommendation**

#### Approve, effective January 1, 2025:

Add the Blue Shield of California (BSC) Medicare Advantage Prescription Drug (MAPD) PPO plan for Medicare Members, and offer non-Medicare UnitedHealthcare Members the existing BSC HMO (Access+/Trio) and PPO plans—with the 2025 plan year rate cards contained in this material; and

Discontinue the UnitedHealthcare (UHC) MAPD PPO plan, UHC non-Medicare Select EPO plan, UHC non-Medicare Doctors EPO plan, and UHC non-Medicare PPO plan.

# Recommended 2025 Health Plan Offerings for Medicare Members and Families With At Least One Medicare Dependent

Medicare-eligible	Non-Medicare-eligible lives of "Split Families" <sup>1</sup>
BSC Medicare Advantage PPO (transition from UHC effective January 1, 2025)	BSC Access+ HMO BSC Trio HMO BSC Non-Medicare PPO (transition from UHC effective January 1, 2025)
Kaiser Permanente Senior Advantage (KPSA) HMO (CA, OR, NW, HI coverage areas only)	Kaiser Permanente HMO (CA, OR, NW, HI coverage areas only)
Blue Shield of California PPO-20 Plan	No dependent coverage available

<sup>&</sup>lt;sup>1</sup> "Split Families" have at least one covered life who is Non-Medicare and one covered life who is Medicare, among the Member and dependent(s) in the family.

# RFP Process History, Framework, Objectives and Scope

#### Lead up to HSS Medicare RFP (overview)

**2020-2021**: Education and discussion of Medicare plans; HSS

Medicare plan history; marketplace and trend monitoring.

**2021**: Discussion of potential Medicare RFP (for PY2023);

Evaluated through 2021 Medicare RFI (Sept. – Dec.).

**2022-2023**: Evaluate Healthcare Cost Trend Influencers (February

and May 2023); revisited Medicare market and trends.

**2023-2024**: Evaluate, discuss and narrow scope of potential PY2025

Medicare RFP (Aug. - Nov. 2023); issued Medicare RFP

(Dec. 12, 2023); analysis, evaluation and panel discussion

(Feb. – April 2024); present results of Medicare RFP to

HSB for discussion and approval (June 7, 2024).

### HSS Medicare RFP History (Nov. 2020 - Aug. 2023)

- Medicare Plan Market Update, Aon (November 12, 2020)
- Evaluation and discussion of a PY2023 Medicare RFP (June 10 and August 12, 2021)
- Announcement of Medicare RFI (September 9, 2021)
- Review Process and Findings Regarding Market for Medicare Advantage Plans and RFI (December 9, 2021)
- Healthcare Cost Trend Influencers (February 9, 2023)
- Healthcare Cost Trend Influencers Update (May 11, 2023)
- Annual HSS/HSB Competitive Bids and Healthcare Ecosystem and Market Review (August 10, 2023)

#### HSS Medicare RFP Process (Aug. 2023 – Dec. 2023)

- Input from HSB and stakeholders; development of scope and objectives, announcement of PY2025 MAPD RFP (August - November 2023).
- Presentation of RFP Objectives and Scope (November 9, 2023).
- RFP Issued:
  - Public-facing RFP Document (December 12, 2023)
  - Notified Medicare carriers (December 12, 2023)
  - Executed mutual confidentiality agreements; provided access to deidentified data (December 15 - 19 2023).

### **HSS Medicare RFP Process (2024)**

- Addenda, requests for clarification, questions (Jan. April 2024)
- Evaluation panel vetting and selection (Dec. 2023 Feb. 2024)
- Confirmation of Minimum Qualification to Bid (February 9, 2024)
- RFP scoring rubric finalized (February 14, 2024)
- Opening Non-Financial Responses (February 15, 2024)
  - Analysis (pharmacy, network, PGs) (Feb. 15 Mar. 11, 2024)
  - Non-financial Panel Discussions (March 11 April 26, 2024)
- Analysis of Financial Reponses (April 9 26, 2024)

#### Medicare RFP Scope (presented November 9, 2023)

- PPO population (17,309 covered lives)
- Medicare (Part A & B; Part B Only)
- Three- to five-year rate commitment
- Non-Medicare "Companion" (split-family) plan administration
- Robust and stable provider network
- CMS innovation and value-added programs (meals, transportation, OTC allowance, dental, fitness programs)
- Comparable formulary and assessment of alternative formulary approaches
- Increased transparency into rates, costs, CMS revenue amounts and claims

### Medicare RFP Scope (cont.) (presented November 9, 2023)

- Best-in-class:
  - Medical care management
  - Preauthorization/utilization management
  - Concurrent review (inpatient)
  - Case, demand, population, disease and co-morbidity management
- Experience in transitioning retirees and their dependents to Medicare
- Support SFHSS in Member-outreach prior to Medicare eligibility
- Leading subject-matter expertise in Medicare plan administration

#### **Medicare RFP Objectives**

- Alignment with and support for the SFHSS Strategic Plan.
- Substantive impact to City budget and participating Employers' and Members' contributions with a minimum three (3) year rate commitment.
- Minimal network and formulary disruption.
- Match current benefit design.
- Effective administration of companion plans for split-families.
- Experienced account management in Medicare Member outreach and communications, and Medicare transitioning for non-Medicare retirees and their dependents.

#### **Medicare RFP Requirements to Bid**

- Have at least 100,000 covered lives in Medicare Advantage programs.
- Have at least one (1) client with over 10,000 covered lives.
- Have at least five (5) years of experience offering Medicare Advantage plans.
- Offer a Part B Only Medicare Advantage Plan.
- Support SFHSS operational file requirements.

#### Setting a High Bar for Entry to HSS Medicare RFP

Final Respondents (3)

Met requirements to bid; intent to bid / executed MCA; addenda Q&A (5)

Experienced with Group Medicare Advantage\* (12)

Experienced Medicare Advantage Carriers in California\* (28)

\* Data collected based on CMS Enrollment Files

#### RFP Evaluation Panel and Subject-Matter Expertise

#### **RFP Evaluation Panel**:

- Outreach and evaluation of expertise and experience
- Impartiality and Confidentiality (IC Statements)
- Panel review topics: Medicare trends, HSS plan history, RFP process and history, stakeholders, Member experience.
- Balanced composition (six-member panel across varied entities: HSS (2), City (2), External (2)).
- Review, discussion and scoring of non-financial and financial scoring elements including oral interviews.

#### **Expert Consultation**:

The panel was supported by our Core Aon team for HSS (including Anne Thompson and Mike Clarke), as well as Medicare subject-matter experts within Aon (Maridale Goff and Garrett Pagonis) – including Aon calculation of quantifiable scoring elements.

# Why We Recommend Blue Shield of California: Scoring and Framework

### **Medicare RFP Components**

Item	Possible Points
Premiums	60
Medicare Premium Rates	40
Medicare Future Premiums	20
Other Financial	18
Medicare Gain Sharing Agreement	8
Medicare Performance Guarantees	5
Caveats	0
Implementation and Audit Credits	5
Non-Financial	54
Plan Design	5
Star Ratings	5
Questionnaire	20
Provider Network	10
Formulary Disruption	12
Pharmacy Network Disruption	2
Commercial (split-family) (Questionnaire – 4; Pricing – 2; Provider – 1; Formulary – 1)	8
Oral Interview (Medicare & Non-Medicare)	20
Total	160

### **Medicare RFP Scoring: Categories and Possible Points**

Scoring Category	Possible Points	%
Financial - Premiums	60	37.5%
Financial - Other	18	11.25%
Non-Financial - MAPD Capabilities	54	33.75%
Non-Financial - Commercial Capabilities (split-family)	8	5%
Non-Financial - Oral Interview	20	12.5%
Total	160	100%

### **Medicare RFP: Final Scoring**

Total Possible Points	UHC	BSC	Anthem
160	102.96	115.96	86.71
Rank	2	1	3

### Final Scoring (cont.)

Item	Possible Points	UHC Points	BSC Points	Anthem Points
Premiums	60	18.94	54.00	20.65
Medicare Premium Rates	40	18.67	40.00	16.46
Medicare Future Premiums	20	0.27	14.00	4.19
Other Financial	18	14.5	9.98	9.94
Medicare Gain Sharing Agreement	8	5.60	4.48	2.40
Medicare Performance Guarantees	5	5.00	0.50	2.75
Caveats	0	-0.19	0.00	-0.21
Implementation and Audit Credits	5	4.09	5.00	5.00
Non-Financial	54	50.06	36.09	38.23
Plan Design	5	4.90	4.47	4.92
Star Ratings	5	4.50	0.00	3.50
Questionnaire	20	17.39	14.31	14.24
Provider Network	10	9.56	4.27	7.06
Formulary Disruption	12	11.71	11.11	6.52
Pharmacy Network Disruption	2	2.00	1.94	1.99
Commercial (split-family)	8	5.15	4.73	5.81
Questionnaire	4	3.16	3.36	2.73
Pricing	2	0.00	0.00	1.80
Provider Disruption	1	1.00	1.00	1.00
Formulary Disruption	1	0.99	0.37	0.28
Oral Interview	20	14.31	11.17	12.08
Medicare & Non-Medicare	20	14.31	11.17	12.08
Total	160	102.96	115.96	86.71

#### **Financial Elements**

#### **Financial Elements: Cost Comparison**

BSC's MAPD PPO financial proposal is projected to save as much as \$67M (\$7.8M of this for Members) over the incumbent proposal from 2025-2027.<sup>1</sup>

Annual Financial Projections <sup>2</sup>	2025	2026	2027 Projected 3-Year Total	
BSC	\$114,900,000	\$120,100,000	\$127,900,000	\$362,900,000
UHC <sup>1</sup>	\$127,200,000	\$143,300,000	\$159,400,000	\$429,900,000
BSC/UHC Difference	\$12,300,000	\$23,200,000	\$31,500,000	\$67,000,000
Anthem <sup>1</sup>	\$128,400,000	\$137,000,000	\$145,600,000	\$411,100,000
BSC/Anthem Difference	\$13,500,000	\$17,000,000	\$17,800,000	\$48,200,000

<sup>&</sup>lt;sup>1</sup>UHC and Anthem provided rate increase caps for 2026 and 2027. For calculation and scoring purposes, the rate increase caps were used.

<sup>&</sup>lt;sup>2</sup> Financial projection figures rounded to the nearest \$100,000.

#### Financial Elements: Gross Per-Member-Per-Month Premium

Medical Only Premium Table (PMPM)	2024		2025	202	6	2027
UnitedHealthcare (UHC)	Current (2024) / <i>Ul</i>	НС	RFP Respons	e (2025-20	<b>)27)</b> ¹	
Parts A & B	\$514.31		\$586.82	\$661	.82	\$736.82
Part B Only	\$897.14		\$1,023.64	\$1,09	8.64	\$1,173.64
Blue Shield of California (BSC) RFP Response						
Parts A & B <sup>1</sup>			\$534.37	\$558.	.41	\$594.71
Part B Only <sup>1</sup>			\$534.37	\$558.	.41	\$594.71
	2025 Increase (Over Current)		2026 Incr (Over 2025			27 Increase er 2026 Quote)
BSC	3.1%		4.5%			6.5%
UHC (Parts A & B)	14.1%		12.8%			11.3%

<sup>&</sup>lt;sup>1</sup> UHC quoted not-to-exceed premium increases for 2026 and 2027

<sup>&</sup>lt;sup>2</sup> BSC provided a blended rate for Part A&B and Part B Only Members.

# Financial Elements: 2025 Retiree Contribution Impact—Based on MAPD PPO Rate Differential Between BSC and UHC

Members covering Medicare dependents will pay less in Member contributions in 2025 with BSC than they would with UHC—in aggregate, \$1.2M of the total \$12.3M premium difference.

Family Type	Annual Per Member Contribution Savings, BSC vs. UHC	Member Count	Aggregate 2025 Member Contribution Savings, BSC vs. UHC
Medicare 2-Party; Non-Medicare Retiree with Medicare Dependent	(\$314.64)	3,845	(\$1,209,791)
Medicare 3+; Non-Medicare Retiree with 2+ Medicare Dependents	(\$944.04)	10	(\$9,440)
Total		3,855	(\$1,219,231)

■ Those receiving less than the full City Charter employer contribution (e.g., those hired on/after January 9, 2009, with less than 20 years of service) will also have lower Member contributions—there are currently 151 such covered Members.

#### **Non-Premium Financial Elements**

- Caveats: Exceptions that allow carriers to change multiyear agreements (Legislative/Regulatory Changes, New Drugs, Membership).
- Medicare Gain Sharing Agreement: If plan performs better than expected a portion of premiums are returned to the plan sponsor.
- Performance Guarantees
  - Primary care, mental health, non-contracted providers, reporting and transparency.
  - 2% fees-at-risk requested.
- Implementation and Audit Credits: Dollars provided to support change management and audit rights.

Non-Financial Elements: Member Experience

#### Non-Financial Elements: Member Experience (overview)

- SFHSS focused on alignment with Strategic Plan goals and Member experience.
- Key (non-financial) areas of focus for the RFP:
  - Plan Design
  - Star Rating
  - Formulary
  - Provider Network
  - Pharmacy Network
  - Questionnaire (100+ questions)
    - Administrative Support
    - Partnership with Providers
    - Transparency
  - Oral Interviews

# Non-Financial Elements: Member Experience – Key Components

Component	Description
<b>Passive PPO:</b> Same cost share in and out of network	Passive PPO required to bid
<b>Plan Design:</b> Closely replicate core medical, supplement and pharmacy design.	Closely replicate core medical, supplemental benefits, and pharmacy; Plan design is not filed with CMS
<b>Provider Network Match:</b> Reviewed 2022 and 2023 claims for provider, facilities and ancillary match.	Looked at contracted providers (CP) and non-contracted providers with a history (NCH) of accepting the plan
Formulary Match: Formulary that covers all Part D drugs and select non-Part D drugs.	Less than 2% absolute disruption; RFP evaluated both tier and absolute formulary disruption
Pharmacy Network: Broad based pharmacy network	No bidder exceed 0.05% pharmacy network disruption
Star Ratings: CMS ratings	Looked at current and historical ratings

#### Non-Financial Elements: Plan Design

RFP Respondents were directed to match current plan designs.

70

#### Medical Benefit Design Elements

(deductible, copays, out of pocket max, hospital, Part B drugs, therapy, preventative)

10

#### Pharmacy Design Elements

(deductible, out of pocket max, copays retail and mail)

8

#### Supplemental

(fitness, meals, hearing aids, transportation, coaching, personal emergency)

### **Non-Financial Elements: Star Rating**

- The Centers for Medicare & Medicaid (CMS) Star Ratings process is an ongoing process designed to provide annual feedback to health plans.
- Feedback is based on CMS designated domains.
- Each year CMS may change the measurements and cut points for scoring.



#### Non-Financial Elements: Star Rating (cont.)

4+ Star RFP points awarded at 4 Stars Above Average and Bonus Payments Begin 3.5 Star BSC year-overyear Star Rating Above Average Star Rating 3 Stars Average Star Rating <2.5 Stars **Below Average Star Rating** 

#### **Non-Financial Elements: Provider Network**

- Measuring ability for Members to maintain their patient-provider relationships was a very important component within the RFP.
- As such, the RFP required a Passive PPO plan approach.
- SFHSS used 2022 and 2023 claims and claim dollars to understand the impact.
- The next slides show how a Passive PPO product works.

# Non-Financial Elements: Provider Network (cont.) Medical Provider Utilization Analysis – Considerations

#### **National Open Access "Passive PPO"**

Allows Members to see any willing provider participating in the Medicare program, with no network steerage, restrictions, or plan design penalties.

As a result, "provider disruption" in the traditional sense is not the same when transitioning from one Medicare Advantage plan to another Medicare Advantage plan.

#### **Considerations**

- Members have access to contracted and non-contracted providers.
- Non-contracted providers who accept Medicare Advantage
   Members receive the same reimbursement as they would receive under Original/Traditional Medicare.
- Contracted providers receive the rate they negotiate with the plan and must abide by the terms of their negotiated contract.

# Non-Financial Elements: Provider Network (cont.) Medical Provider Utilization Analysis – Methodology

Using the 2022 and 2023 SFHSS medical provider utilization data, we asked each carrier to indicate the provider's current "status" with respect to the 2023 Medicare Advantage PPO medical network supporting the carrier's proposal, using the following codes:

# CP Contracted Provider

#### NCH

Not Contracted, but **has a history of accepting** the plan within the last 12 months

#### NCNH

Not Contracted, and does not have a history of accepting the plan within the last 12 months

 Typically, if a provider accepts Original/Traditional Medicare a provider will accept a Medicare Advantage plan on a noncontracted basis because they are reimbursed at the same rate as Original/Traditional Medicare.

The carriers will generally outreach to these providers to educate them on the open access MA PPO product and payment methodology.

# Non-Financial Elements: Provider Network (cont.) Medical Provider Utilization Analysis – Results Summary

- RFP analysis is a point-in-time analysis. Scored based on data returned.
- Best results expected with incumbent (UHC paid claims used for baseline).
- Post-analysis clarifications further increased the CP+NCH for the recommendation.
- CP+NCH (%) expected to further increase during implementation.

	Percentage of Medical Claims Dollars					
Carrier	2023		2023 w/ Ong	oing Review		
Carrier	CP	CP + NCH	CP	CP + NCH		
UHC	95%	100%	95%	100%		
BSC <sup>1</sup>	82%	82%	83%	94%		
Anthem	77%	96%	77%	96%		

<sup>&</sup>lt;sup>1</sup> During the RFP, BSC did not provide data for NCH providers. BSC's RFP scores reflect that.

# Non-Financial Elements: Provider Network (cont.) Medical Utilization Analysis – Top 10 Facilities

Facility	Facility		Networ	Network Status	
Facility			UHC	BSC	
UCSF MEDICAL CENTER	SAN FRANCISCO	CA	СР	СР	
CA PACIFIC MEDICAL CENTER VAN NESS CAMPUS	SAN FRANCISCO	CA	СР	СР	
MILLS-PENINSULA MEDICAL CENTER	BURLINGAME	CA	СР	СР	
STANFORD MEDICAL CENTER	STANFORD	CA	NCH	NCH	
ST. MARY'S MEDICAL CENTER	SAN FRANCISCO	CA	СР	СР	
CALIFORNIA PACIFIC MEDICAL CENTER MISSION	SAN FRANCISCO	CA	СР	СР	
MARINHEALTH MEDICAL CENTER	GREENBRAE	CA	NCH	NCH	
SAN FRANCISCO GENERAL HOSPITAL	SAN FRANCISCO	CA	СР	NCH	
CA PACIFIC MEDICAL CENTER DAVIES CAMPUS	SAN FRANCISCO	CA	СР	СР	
SUTTER VISITING NURSE ASSOC. AND HOSPICE	ROSEVILLE	CA	СР	СР	

CP – Contracted Provider; NCH – Non-Contracted with a History of Accepting Top 10 Providers represented based on 2023 claims dollars (out of **2,964** total facilities).

# Non-Financial Elements: Provider Network (cont.) Medical Utilization Analysis – Top 10 Providers

Provider	Netv	vork Status
FIOVIGE	UHC	BSC
PACIFIC INPATIENT MEDICAL GROUP INC.	CP	СР
BROWN AND TOLAND LLC.	CP	СР
UCSF PHYSICIAN GROUP	CP	СР
UCSF CLINICAL INTEGRATED PARTNERS	CP	СР
CEP AMERICA CALIFORNIA A CALIFORNIA GENE	CP	СР
UCSF MEDICAL CENTER	CP	СР
UCSF DEPT. OF MEDICINE	CP	СР
UCSF MEDICAL GROUP BUSINESS SERVICE	CP	СР
UCSF MEDICAL CENTER/PROF. FEES	CP	СР
SAN FRANCISCO EMERGENCY MEDICAL ASSOCIATION	CP	СР

CP – Contracted Provider

Top 10 Providers represented based on 2023 claims dollars (out of **9,515** total providers).

## **Non-Financial Elements: Pharmacy Network**

- SFHSS also wanted to ensure Members have access to their same prescription drugs at the same pharmacies.
- This is an important element—however, typically disruption of pharmacy network is very minimal, which is true for BSC's pharmacy network.
  - 36 pharmacies out of 7,636 utilized by HSS Members in 2023 were reported as not in BSC's network representing only 0.24% of scripts (or less than 1 out of 400).

Full pharmacy network evaluation results in Appendix.

# Non-Financial Elements: Pharmacy Network (cont.) Pharmacy Network Analysis – Top Pharmacy Chains

- All proposed networks contain greater than 64,000 pharmacies.
- Majority of disrupted pharmacies are independent and do not participate in Medicare Part D networks across some carriers.
- Based on the pharmacy analysis the following pharmacy chains are currently in the UHC and BSC network:

Top Pharmacy Chains				
Costco	Safeway			
CVS	Sam's Club			
Kroger	Vons (Albertsons)			
Lucky (Save Mart)	Walgreens			
Rite Aid	Walmart			

## **Non-Financial Elements: Formulary**

- A formulary is the list of drugs that is available under the plan.
- No two carriers will have the same formulary. Even the incumbent will have year-over-year formulary changes.
- Access to prescription drugs is a focus for Members and thus for HSS—and large changes can create Member concern.
- Our goal was to limit both negative tier changes (paying more) and absolute disruption (can't get drugs)—the RFP measured both.
- HSS also ensured transition fills would be available during implementation, for the rare situations where a drug is not on the formulary in the future.

## Non-Financial Elements: Formulary (cont.)

- Most recent year of retiree drug scripts used as baseline (incumbent claims and formulary).
- Respondents asked on a script level to share if the script would be available and tier.
- There will be also be <u>positive</u> disruption (certain drugs cost less in the future): 5,209 scripts (0.7%) for 106 drugs.

	2023 Total Scripts	Negative Disruption	Percentage
UHC Tier Changes	791,404	0	0%
UHC Tier Changes (HIV)	791,404	0	0%
UHC Absolute (Not on Formulary)	791,404	847	0.11%
BSC Tier Changes	791,404	17,001	2.15%
BSC Tier Changes (HIV)	791,404	727	0.09%
BSC Absolute (Not on Formulary)	791,404	332	0.04%

#### **Non-Financial Elements: Questionnaire**

Subject areas for the Non-Financial Questionnaire:

- Medicare Advantage Capabilities and Strategy
- Provider Engagement and Network Adequacy
- Case Management and Utilization Management
- MAPD Transition, Support, Implementation Manager
- Technical (Administration/Data) Questions, Ongoing Admin.
- Split-Family Support (approach to administration)
- Non-calculable financial questions (rate methodology, IRA)

#### **Oral Interviews**

- HSS conducts oral interviews in RFPs to assess the quality and capabilities of the proposed account management team and subject-matter experts for each respondent.
- Interview content aligns with Member needs, Strategic Plangoals and objectives, and support for HSS.

	UHC	BSC	Anthem
Score (%)	81.27	71.76	70.25
Rank	1	2	3

 UHC (incumbent) able to draw on experience with Members and HSS. This created a 10% differential in scores between UHC and non-incumbents. 2025 Plan Year Rate Cards for Recommended Blue Shield of California MAPD PPO and Non-Medicare "Split Family" Plans

## **Background for 2025 MAPD PPO Plan Rate Cards**

For Non-Medicare dependents of retirees enrolled in the MAPD plan, as well as Non-Medicare retirees and dependents where at least one family member is Medicare eligible and enrolled in the MAPD plan, the plan administrator for Non-Medicare "split family" lives will follow the administrator of the MAPD plan in 2025. The 2025 rate card elements for Non-Medicare "split family" life plans were approved at the May 9, 2024, HSB meeting.

With today's recommendation, Non-Medicare family covered lives of a retiree where at least one family member is enrolled in the MAPD plan would have the following plan choices in 2025:

- BSC Access+ HMO;
- BSC Trio HMO; and
- BSC Non-Medicare PPO plan (and Choice Not Available PPO plan for those living outside of HMO service areas—see Appendix for information on Choice Not Available determination).

## **Background for 2025 MAPD PPO Plan Rate Cards**

When setting the total MAPD plan premiums in the recommended 2025 MAPD plan monthly rate card, the following SFHSS costs are included:

- VSP Basic Plan vision premiums (2025 vision rates remain at 2024 levels); and
- The SFHSS Healthcare Sustainability Fund charge of \$4.00 per retiree per month, which is \$1 higher than the 2024 fee.

The MAPD plan rate card has distinct mixed Medicare family columns for each of these variations of non-Medicare dependent plan enrollment:

- BSC Access+ HMO;
- BSC Trio HMO; and
- BSC Non-Medicare PPO (and City Plan—Choice Not Available).

As in prior years, Mixed Medicare family enrollment will not be available in the 2025 plan year for the non-Medicare Health Net CanopyCare plan.

#### **Retiree Medical Contributions in Rate Cards**

The rate cards presented in this document reflect the full employer contributions for retiree medical coverage presently available to:

- Retired employees eligible for health benefits hired on or before January 9, 2009;
- Retired persons who retired for disability; and
- Surviving spouses or surviving domestic partners of active employees who died in the line of duty.

Retiree medical coverage — but no employer contribution — is available to retired employees hired on or after January 10, 2009, with at least 5 but less than 10 years of Credited Services with the Employers, and their surviving spouses or surviving domestic partners.

#### **Retiree Medical Contributions in Rate Cards**

Retiree medical coverage at the 50% employer Charter-contribution rate is available to retired employees hired on or after January 10, 2009, with greater than 10 years but less than 15 years of Credited Service with the Employers.

 This segment of retirees will receive 50% of the full employer Charter contribution for each retiree medical plan and coverage tier as reflected in the following rate card.

Retiree medical coverage at the 75% employer Charter-contribution rate is available to retired employees hired on or after January 10, 2009, with greater than 15 years but less than 20 years of Credited Service with the Employers.

This segment of retirees will receive 75% of the full employer Charter contribution for each retiree medical plan and coverage tier as reflected in the following rate card.

#### 2025 MAPD Plan Monthly Rate Card—Blue Shield of CA

	All Me	All Members in Medicare			Full Family — 2 in Medicare, 1+ Non-Medicare		
C.N.A. = Choice Not Available	Retiree Only	Retiree + 1	Retiree + 2+	1+ Non- Medicare in BSC PPO/C.N.A.	1+ Non- Medicare in BSC Access+	1+ Non- Medicare in BSC Trio	
Premium	\$534.37	\$1,068.74	\$1,603.11	\$1,781.32	\$2,028.04	\$1,883.44	
Vision	\$4.15	\$8.32	\$11.76	\$11.76	\$11.76	\$11.76	
Expense <sup>1</sup>	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	
Total	\$542.52	\$1,081.06	\$1,618.87	\$1,797.08	\$2,043.80	\$1,899.20	
10-County Amount (or single tier premium, if less)2	\$542.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Single Retiree Offset <sup>3</sup>	\$0.00	\$542.52	\$542.52	\$542.52	\$542.52	\$542.52	
"Actuarial Difference" <sup>4</sup>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Prop. E Contribution <sup>5</sup>	\$0.00	\$269.27	\$269.27	\$269.27	\$269.27	\$269.27	
Subtotal City Contributions	\$542.52	\$811.79	\$811.79	\$811.79	\$811.79	\$811.79	
Non-Bargained Contribution Rate 2025	\$0.00	\$269.27	\$807.08	\$985.29	\$1,232.01	\$1,087.41	
Final Member Contribution 2025	\$0.00	\$269.27	\$807.08	\$985.29	\$1,232.01	\$1,087.41	
Final Member Contribution 2024	\$0.00	\$259.24	\$776.99	\$966.49	\$1,145.16	\$991.03	
Difference — 2025 vs. 2024 Contribution	\$0.00	\$10.03	\$30.09	\$18.80	\$86.85	\$96.38	

NOTE: Footnotes 1-5 defined in the Appendix

## MAPD Plan Monthly Rates and Contributions, 2024-2025

		All Members in Medicare			Full Family — 2 in Medicare, 1+ Non-Medicare		
PY = Plan Year C.N.A. = Choice Not Available		Retiree Only	Retiree + 1	Retiree + 2+	1+ Non- Medicare in BSC PPO/C.N.A.	1+ Non- Medicare in BSC Access+	1+ Non- Medicare in BSC Trio
	PY 2024 (UHC)	\$0.00	\$259.24	\$776.99	\$966.49	\$1,145.16	\$991.03
Monthly Retiree	PY 2025 (BSC)	\$0.00	\$269.27	\$807.08	\$985.29	\$1,232.01	\$1,087.41
Contributions	\$ Change	\$0.00	\$10.03	\$30.09	\$18.80	\$86.85	\$96.38
	% Change		3.9%	3.9%	1.9%	7.6%	9.7%

	PY 2024 (UHC)	\$521.46	\$780.70	\$780.70	\$780.70	\$780.70	\$780.70
Monthly Employer	PY 2025 (BSC)	\$542.52	\$811.79	\$811.79	\$811.79	\$811.79	\$811.79
Contributions	\$ Change	\$21.06	\$31.09	\$31.09	\$31.09	\$31.09	\$31.09
	% Change	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%

	PY 2024 (UHC)	\$521.46	\$1,039.94	\$1,557.69	\$1,747.19	\$1,925.86	\$1,771.73
Monthly	PY 2025 (BSC)	\$542.52	\$1,081.06	\$1,618.87	\$1,797.08	\$2,043.80	\$1,899.20
Total	\$ Change	\$21.06	\$41.12	\$61.18	\$49.89	\$117.94	\$127.47
Rate	% Change	4.0%	4.0%	3.9%	2.9%	6.1%	7.2%

Implementation and Member Outreach Strategy

#### **Implementation**

- Collaborate with BSC to develop a Joint Transition Plan.
  - Routine Areas for Group Medical Plan Carrier Change:
    - Continuity of Care
    - Pharmacy Transition Fills
- Initiate contracting process (benefit and Group set-up, plan documents, data sharing agreements).
- Finance/ESA (billing, payment, reconciliation procedures, EDI).
- Leverage HSS staff experience with vendor transition support:
  - Non-Medicare PPO for PY2022
  - Split-family HMO transition for PY2023

#### **Member Outreach – Three-Phase Strategy**

Jun – Aug: Planning

HSS/BSC to Develop Web Resources/ Microsite Page

HSS/BSC Train Member Services Staff

BSC Supports Members
Confirm Continuity of
Provider Availability

BSC Develops Continuity of Care Plan

Aug – Sep:

Pre-seed & Drive Awareness

HSS/BSC Develop Communication Collateral - Postcards, Emails, OE Letters and Guides

HSS Member Services
Take Pre-OE Calls and
Directs Concerned
Members to Developed
Resources

HSS Staff to Connect with RECCSF/POB to Develop Customized Outreach to their Memberships Oct – Jan:

Education & Support for OE and Beyond

HSS/BSC to Host Special Webinars

BSC Offer Special Office Hours to Transitioning Members

HSS/BSC Provide
Customized Instructions in
Confirmation Letters and
Welcome Packets.

Extend Member Support through 2025

Staff Recommendation to the Health Service Board (HSB): Medicare Advantage Prescription Drug (MAPD) PPO RFP

#### Recommendation for the Health Service Board (HSB)

#### Approve, effective January 1, 2025:

Add the Blue Shield of California (BSC) Medicare Advantage Prescription Drug (MAPD) PPO plan for Medicare Members, and offer non-Medicare UnitedHealthcare Members the existing BSC HMO (Access+/Trio) and PPO plans—with the 2025 plan year rate cards contained in this material; and

Discontinue the UnitedHealthcare (UHC) MAPD PPO plan, UHC non-Medicare Select EPO plan, UHC non-Medicare Doctors EPO plan, and UHC non-Medicare PPO plan.

#### **Health Service Board Discussion**

# **Appendix**

# Appendix Aon Consulting Subject Expert Credentials

## Aon Consulting: Retiree Health Care Consulting Leader



Maridale Goff
Senior Vice President,
Retiree Healthcare
Sub Practice Leader

#### Responsibilities

Maridale is a Senior Vice President within our Health Solutions Practice. In this role she leads the Retiree Health Care Sub Practice, formulates and develops Aon's point of view on retiree health care opportunities and challenges for plan sponsors. Her work includes educating clients and collaborating with partners to deliver solutions that meet the needs of plan sponsors and their retirees.

#### **Experience**

Maridale has over two decades of experience in healthcare. She has worked to help plan sponsors design, operationalize and implement healthcare strategies across several populations and technical platforms. This includes traditional benefit administration platforms as well as exchange platforms that support group and individual strategies.

#### **Education and Advocacy**

Maridale graduated with honors from the University of Florida with a Bachelor of Science in Decision and Information Sciences. She is passionate about mental health issues and is a former board member of Hillside Hospital which serves children to young adults (6-24) with mental health issues.

# Appendix Plan History and Enrollment Summary

## History of HSS Medicare Advantage Plans (2015-present) Presented November 9, 2023

- UHC Self-insured City Plan with PDP changed to Fully Insured MAPD effective January 1, 2016.
  - All existing plan Members were migrated to the fully insured MAPD plans effective January 1, 2016, unless the Member changed to a different Medicare plan during OE.
- BSC 65+ (MAPD) discontinued, effective December 31, 2016.
  - Members were transferred to the UHC MAPD PPO Plan (the "New City Plan NPPO") effective January 1, 2017, unless Members elected the Kaiser MAPD during OE.
  - BSC and HSS enacted custom coding for eligibility to allow for "split-families". Split-family plan administration fully transitioned to the MAPD carrier after December 31, 2022.

## **Enrollment Summary**

#### 2024 Medicare-Eligible Members

	Retirees	Dependents	Total
UHC Medicare Part D Rx	14,141	3,780	17,921

#### **Split Families**

2024 Pre-Medicare-Eligible Members

	Retirees	Dependents	Total	
UHC	167	857	1,024	

- There are 17,921 Medicare-eligibles enrolled in a medical PPO supported by United.
- There are 9,304 Pre-Medicare-eligibles enrolled across four commercial medical plans. However, what is in scope for this RFP is the split families listed above. These family members will move to the pre-65 commercial plan of the winning carrier.
- Kaiser is not in scope for this RFP. HSS did ask for fully-insured premium pricing and experience transitioning Kaiser members as part of the MAPD RFP to understand the opportunity in future years.
  - Retirees can opt out of Kaiser and join the MAPD PPO plan.

# Appendix Claims Based Disruption – Medical Provider Utilization Analysis

**Medical Provider Disruption Scoring** 

				<b>∵</b>			
	Total Claims	Total Contracted	Total Not Contract with History of Accepting (75%)	75 Calculation %	Total	Total %	Points Total
UHC Ancillary	214,209	213,047	1,162	872	213,919	99.86%	
UHC Provider	583,819	551,346	32,473	24,355	575,701	98.61%	
UHC Facility	231,570	210,644	20,926	15,695	226,339	97.74%	
UHC Total	1,029,598	975,037	54,561	40,921	1,015,958	98.68%	5
BSC Ancillary	214,209	198,722	0	0	198,722	92.77%	
BSC Provider	583,819	435,534	0	0	435,534	74.60%	
BSC Facility	231,570	201,243	0	0	201,243	86.90%	
BSC Total	1,029,598	835,499	0	0	835,499	81.15%	3
Anthem Ancillary	214,209	191,317	21,108	15,831	207,148	96.70%	
Anthem Provider	583,819	493,693	63,383	47,537	541,230	92.71%	
Anthem Facility	231,570	170,606	54,489	40,867	211,473	91.32%	
Anthem Total	1,029,598	855,616	138,980	104,235	959,851	93.23%	5

At the time of bidding, BSC did not have ability to differentiate between NCH and NCNH, therefore all providers that are not CP, are counted as NCNH

# Appendix Claims Based Disruption – Prescription Drug Formulary Disruption

## **Prescription Drug Formulary Disruption (UHC/BSC)**

 Analysis of current 2024 UHC formulary relative to MAPD carrier formulary recommendations (Carrier formularies represent Open Medicare Part D formularies)

Results Summary: 2023 UHC Formulary vs. 2024 MAPD Formularies

	RXs	%	Drugs	%	RXs	%	Drugs	%
No Change	787,558	99.89%	10,051	99.79%	765,868	97.14%	9,255	91.89%
Positive - Downtier	0	0.00%	0	0.00%	5,204	0.66%	105	1.04%
Negative - Uptier	0	0.00%	0	0.00%	17,001	2.16%	662	6.57%
Excluded	847	0.11%	21	0.21%	332	0.04%	50	0.50%
Total Positive or Neutral	787,558	99.89%	10,051	99.79%	771,072	97.80%	9,360	92.93%
Total Negative	847	0.11%	21	0.21%	17,333	2.20%	712	7.07%
Grand Total	788,405	100.00%	10,072	100.00%	788,405	100.00%	10,072	100.00%
No Change	787,558	99.89%	10,051	99.79%	765,868	97.14%	9,255	91.89%

- Formulary Disruption Ranking based on impacted products: 1) UHC 2) Blue Shield of California 4) Anthem
- Analysis assumes adoption of the following formularies: UHC Select Formulary, Anthem Formulary E4, Blue Shield of California EGWP 4-tier
- Analysis excludes vaccines
- Current Tier 4 copay (\$20) is assumed to be equal to Tier 2 for purpose of positive/negative disruption

## **Prescription Drug Disruption Scoring**

	Scripts Total	Negative Disruption	Percentage	1% results in deduction	Total	Full Total
UHC Tier Changes	791,404	0	0.00%	0.33	0.00	
UHC Tier Changes (HIV)	791,404	0	0.00%	0.67	0.00	
UHC Absolute (Not on Formulary)	791,404	847	0.11%	2.67	0.29	11.71
Blue Shield of California Tier Changes	791,404	17,001	2.15%	0.33	0.72	
Blue Shield of California Tier Changes (HIV)	791,404	727	0.09%	0.67	0.06	
Blue Shield of California Absolute (Not on Formulary)	791,404	332	0.04%	2.67	0.11	11.11
Anthem Tier Changes	791,404	12,994	1.64%	0.33	0.55	
Anthem Tier Changes (HIV)	791,404	251	0.03%	0.67	0.02	
Anthem Absolute (Not on Formulary)	791,404	14,578	1.84%	2.67	4.91	6.52

## **Prescription Drug Formulary Disruption**

Top 10 Negatively Impacted Drugs Based on Prescription Count

UHC UHC					
Rank	Drug Name	Change	RXs		
1	Icosapent	Excluded or N/A	680		
2	Budesonide-Formoterol	Excluded or N/A	89		
3	Budesonide-Formoterol	Excluded or N/A	35		
4	Fluticasone-Vilanterol	Excluded or N/A	18		
5	Fluticasone	Excluded or N/A	19		
6	Proair	Excluded or N/A	2		
7	Fluticasone-Salmeterol	Excluded or N/A	2		
8	Miebo	Excluded or N/A	1		
9	APO-Varenicline	Excluded or N/A	1		

## **Prescription Drug Formulary Disruption**

Top 10 Negatively Impacted Drugs Based on Prescription Count

Blue Shield of California					
Rank	Drug Name	Change	RXs		
1	Paxlovid	Negative - Down Tier 4→3	1,404		
2	Symbicort	Negative - Up Tier 1→3	1,269		
3	Cyclosporine	Negative - Up Tier 1→3	840		
4	Mounjaro	Negative - Up Tier 2→3	795		
5	Dexlansoprazole	Negative - Up Tier 1→3	678		
6	Levemir	Negative - Up Tier 2→3	638		
7	Spiriva	Negative - Up Tier 1→2	605		
8	Vemlidy	Negative - Down Tier 4→3	550		
9	Livalo	Negative - Up Tier 2→3	494		
10	Rocklatan	Negative - Up Tier 2→3	444		

#### **Prescription Drug Formulary Disruption**

Top 10 Negatively Impacted Drugs Based on Prescription Count

Anthem					
Rank	Drug Name	Change	RXs		
1	Myrbetriq	Negative - Up Tier 2→3	2,300		
2	Symbicort	Negative - Up Tier 1→2	1,269		
3	Cyclosporine	Negative - Up Tier 1→2	840		
4	Mounjaro	Negative - Up Tier 2→4	795		
5	Sod	Negative - Up Tier 1→2	793		
6	Brimonidine	Negative - Up Tier 1→2	785		
7	Icosapent	Excluded or N/A	680		
8	Dexlansoprazole	Negative - Up Tier 1→3	678		
9	Spiriva	Negative - Up Tier 1→2	605		
10	Brinzolamide	Negative - Up Tier 1→2	535		

# Appendix Retail Pharmacy Network Disruption Analysis

### **Retail Pharmacy Network Access Analysis**

Percentage of 2024 pharmacies and prescriptions used by UHC from an In-Network Medicare
 Part D Retail Pharmacy

	UHC			Blue Shield of California			Anthem					
	RXs	%	Pharm.	%	RXs	%	Pharm.	%	RXs	%	Pharm.	%
No Change	639,832	100.00%	7,636	100.00%	638,272	99.76%	7,596	99.48%	639,623	99.97%	7,625	99.86%
Y→N	0	0.00%	0	0.00%	1,510	0.24%	36	0.47%	159	0.02%	7	0.09%
N→Y	0	0.00%	0	0.00%	50	0.01%	4	0.05%	50	0.01%	4	0.05%
Total Positive or Neutral	639,832	100.00%	7,636	100.00%	638,322	99.76%	7,600	99.53%	639,673	99.98%	7,629	99.91%
Total Negative	0	0.00%	0	0.00%	1,510	0.24%	36	0.47%	159	0.02%	7	0.09%
Grand Total	639,832	100.00%	7,636	100.00%	639,832	100.00%	7,636	100.00%	639,832	100.00%	7,636	100.00%

- Model assumes the incumbent's (UHC) 2024 Retail Network as the baseline.
- 433 pharmacies representing 13,052 prescriptions are from pharmacies that are now closed. Captured under "No Change"

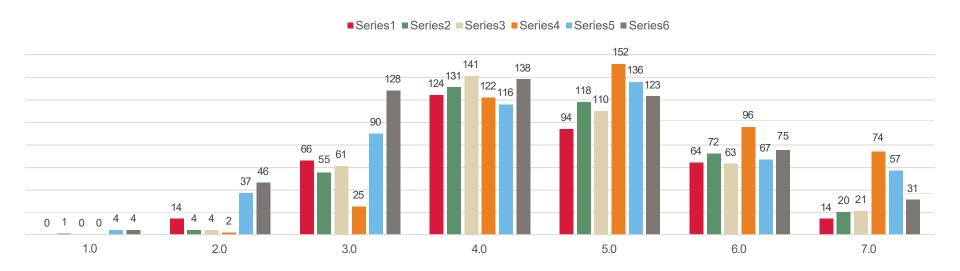
# Appendix Star Ratings Program and Scoring

### **Star Ratings Program**

Category	Select Sample Measures				
Staying Healthy  How often members received various screening tests, vaccines, and other check-ups	Breast Cancer Screening Colorectal Cancer Screening Cardiovascular Care—Cholesterol Screening Diabetes Care—Cholesterol Screening Glaucoma Testing	Annual Flu Vaccine Improving or Maintaining Physical Health Improving or Maintaining Mental Health Monitoring Physical Activity Adult BMI Assessment			
Managing Chronic Conditions  Frequency with which members received certain tests and treatments that help them manage their conditions	Medication Review Functional Status Assessment Pain Screening Osteoporosis Management in Women who had a Fracture Diabetes Care—Eye Exam Diabetes Care—Kidney Disease Monitoring	Diabetes Care—Blood Sugar Controlled Diabetes Care—Cholesterol Controlled Controlling Blood Pressure Rheumatoid Arthritis Management Improving Bladder Control Reducing the Risk of Falling Plan All-Cause Readmissions			
Member Experience Includes ratings of member satisfaction with the plan	Getting Needed Care Getting Appointments and Care Quickly Customer Service	Overall Rating of Health Care Quality Overall Rating of Plan Care Coordination			
Member Complaints and Appeals     How often members filed a complaint against the plan	Complaints about the Health Plan Beneficiary Access / Performance Problems	Members Choosing to Leave the Plan Health Plan Quality Improvement			
Customer Service  How well the plan handles calls from members	Plan Makes Timely Decisions about Appeals Reviewing Appeals Decisions	Call Center Performance Enrollment Timeliness			

### **Star Ratings Program**

MA Contracts by Star Rating<sup>1</sup>



Data Source: 2023 CMS Star Rating Fact Sheet

<sup>1</sup> The COVID-19 pandemic presented significant challenges in providing care to Medicare-eligible patients resulting in meaningful reductions for certain measurement categories including breast cancer screenings, diabetes care, and general care for older adults. CMS implemented measure-level disaster adjustments **resulting in significant rating bumps for plans** 

## **Star Ratings Scoring**

Star Ratings		Criteria	UHC H2001	Blue Shield H4937	Anthem H4036
Contract	2	Full Award - 4 stars or higher 4 out of 5 years or better. 50% Award - 4 stars or higher 3 out of 5 years.	Full Award 4.5 and higher all 5 years	No Award 3.5 for 2 years.	Full Award 4.0 and higher all 5 years
Contract Score			2	0	2
Percentage of group members	1	80% of members in 4 or higher star plans full points Less than 80% to 70% of members in 4 or higher star plans 25% reduction Less than 70% to 60% of members in 4 or higher star plans 75% reduction Less than 60% to 50% of members in 4 or higher star plans 100% reduction Less than 50%, no points	Full Award 100% of group members	No Award 0%	Full Award 94.3%
Group Score			1	0	1
Percentage of group and individual members	2	80% of members in 4 or higher star plans full points Less than 80% to 70% of members in 4 or higher star plans 25% reduction Less than 70% to 60% of members in 4 or higher star plans 75% reduction Less than 60% to 50% of members in 4 or higher star plans 100% reduction Less than 50%, no points	25% Reduction 79%	No Award 0%	75% Reduction 67%
Group and Individual Score			1.5	0	0.5
Total			4.5	0	3.5

## **Appendix Performance Guarantees**

#### **Performance Guarantees**

- The RFP had two (2) sets of Performance Guarantees (PGs).
  - New PGs: HSS market-leading PGs, designed to promote partnership and collaboration between HSS, providers and payors.
    - All carriers asks to propose fees-at-risk for each (no current baseline).
    - New and market leading, therefore expected to be a stretch for all carriers.
    - Asked carriers to increase contracted providers, focusing on PCPs and mental health professions, and resolve access escalations related to key providers regardless of contract status (CP/NCH/NCNH).
    - Asked carriers to provide visibility into status of non-contracted providers.
  - Standard Operational PGs baseline set to current PGs in place with the incumbent: requested 2.0% of fees-at-risk.

Total	UHC	BSC	Anthem
New (Market-leading) PGs (out of 4)	3.56	0.27	1.06
Operational PGs (out of 5)	5.0	0.5	2.75

### Performance Guarantees (cont.)

- New (market-leading) PGs:
  - Incumbent response reflected current experience with SFHSS and Medicare population and aligned with baseline.
  - Non-incumbents provided less clarity as to metrics and/or amount of fees-at-risk.
- Operational PGs:
  - Incumbent baseline metrics already in place (met, as expected).
  - Non-incumbents proposed reduced overall fees-at-risk/thresholds or reduced fees-at-risk for specific metric or reduced thresholds/baselines for specific metrics.

# Appendix Rate Card Background Information

2024 MAPD Plan Monthly Rate Card—UHC

	All Members in Medicare			Full Family — 2 in Medicare, 1+ Non-Medicare			
C.N.A. = Choice Not Available	Retiree Only	Retiree + 1	Retiree + 2+	1+ Non- Medicare in UHC PPO/C.N.A.	1+ Non- Medicare in UHC Select EPO	1+ Non- Medicare in UHC Doctors EPO	
Premium	\$514.31	\$1,028.62	\$1,542.93	\$1,732.43	\$1,911.10	\$1,756.97	
Vision	\$4.15	\$8.32	\$11.76	\$11.76	\$11.76	\$11.76	
Expense <sup>1</sup>	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	
Total	\$521.46	\$1,039.94	\$1,557.69	\$1,747.19	\$1,925.86	\$1,771.73	
10-County Amount (or single tier premium, if less)2	\$521.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Single Retiree Offset <sup>3</sup>	\$0.00	\$521.46	\$521.46	\$521.46	\$521.46	\$521.46	
"Actuarial Difference"4	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Prop. E Contribution⁵	\$0.00	\$259.24	\$259.24	\$259.24	\$259.24	\$259.24	
Subtotal City Contributions	\$521.46	\$780.70	\$780.70	\$780.70	\$780.70	\$780.70	
Non-Bargained Contribution Rate 2024	\$0.00	\$259.24	\$776.99	\$966.49	\$1,145.16	\$991.03	
Final Member Contribution 2024	\$0.00	\$259.24	\$776.99	\$966.49	\$1,145.16	\$991.03	
Final Member Contribution 2023	\$0.00	\$225.69	\$676.35	\$921.14	\$999.96	\$937.19	
Difference — 2024 vs. 2023 Contribution	\$0.00	\$33.55	\$100.64	\$45.35	\$145.20	\$53.84	

NOTE: Footnotes 1-5 defined on the next slide in the Appendix

#### **MAPD Plan Rate Card Footnotes**

- 1) Expense: HSS Healthcare Sustainability Fund charge of \$4.00 per employee or retiree per month (increased by \$1 for 2025 plan year).
- **2) 10-County Amount:** Amount derived from annual survey described in Charter Section A8.423 of contributions provided by 10 most populous counties in CA, not including San Francisco called the "average contribution". The 2025 10-County amount is \$882.05.
- 3) Single Retiree Offset: Under Charter Section A8.428(b)(2), the 10-County amount is the first of three Charter contribution elements used to calculate retiree rates. Employers are required to pay lesser of the 10-County amount or actual cost of coverage for each retiree Member.
- **4) "Actuarial Difference":** Under Charter Section A8.428(b)(3), the employers contribute the difference between Active Employee-Only premium and Early Retiree-Only premium. This is the second of three Charter contribution elements applied to the calculation of retiree rates.
- **2000 Prop. E Contribution:** Under Charter Section A8.428(b)(3)(iii) and A8.428(c), employer contributions toward Retiree Only and Retiree +1 rates = 50% x [Total Rate Cost 10-County Amount "Actuarial Difference"]. This is the third of three Charter contribution elements that applied to the calculation of retiree rates.

### **Glossary of Plan Terms**

Medicare Advantage Prescription Drug (MAPD) Plan: Medicare Advantage Prescription Drug Plan (MAPD) includes Medicare Part D and is available to beneficiaries enrolled in Medicare Part A and Part B. HSS offers only MAPD plans in which the Center for Medicare and Medicaid Services (CMS) pays a Managed Care Organization a per-member-per-month premium. HSS negotiates additional benefits not covered by MAPD plans alone

**PPO:** Preferred Provider Organization (PPO) benefit coverage is distinguished by a panel of preferred providers who contract with a health care vendor allowing the vendor to provider their services at a richer level of coverage. Non-preferred providers are covered at a much lower level thus the Member is required to pay a much higher level of the cost

# Non-Medicare PPO Plan Choice Not Available (C.N.A.): Criteria for Availability and Rate Determination

Non-Medicare participants are assigned to the **Non-Medicare PPO Plan** — **Choice Not Available** as a plan they enroll in when they live in a zip code where the following occurs:

- Non-Medicare PPO Plan is the only plan choice available;
- Non-Medicare PPO Plan and Kaiser Permanente are available plan choices, but not BSC Access+ / UHC Select EPO; or
- Non-Medicare PPO Plan and BSC Access+ / UHC Select EPO are available plan choices, but not Kaiser Permanente.

Non-Medicare PPO Plan — Choice Not Available provides Member contribution relief primarily to active employees in the Hetch Hetchy/Moccasin areas, and early retirees living outside of the Bay Area of Northern California.