

DATE: September 11, 2025

TO: Members of the Health Service Board

FROM: Yuriy Gologorskiy, Principal Administrative Analyst

SUBJECT: Health Service Board Financial Report as of June 30, 2025

This report covers the sources and uses of the Health Service System Employee Benefit Trust Fund (Trust Fund), the Health Sustainability Fund (HSF) and the General Fund for the twelve months ended June 30, 2025.

SFHSS oversees the Benefit Trust Fund and HSF. The healthcare premiums and expenses flow through the Trust Fund. HSF activity consists of proceeds from the HSF assessment built into the premium rates and expenses related to communications, wellness and initiatives to reduce healthcare costs.

### **Executive Summary**

### Trust Fund and Health Sustainability Fund

- The FYE trust balance decreased by \$14.4M for the year. The decrease is due to \$10 million in stabilization and Sutter settlement.
- Pharmacy rebates for the year were \$33.9M.
- The Healthcare Sustainability Fund decreased by \$201K with an ending balance of \$6.4M
- Interest income and unrealized gains for the year were \$7.6M.

### **General Fund**

Net activity is ahead of budget mainly due to vacancies.

### Trust Fund and Health Sustainability Fund with FYE Projection

•	FY24-25	FY24-25
	Year-to-Date Actual	Projected Year-End
SUMMARY	Net as of 06/30/25	Annual Net
Flex/Self Insurance		
Blue Shield-Access+	(11,354,375)	(11,354,375) (a)
Blue Shield-Trio	(1,823,271)	(1,823,271) (a)
Blue Shield and United PPO	(204,283)	(204,283) (b)
Health Net Canopy Care	698,059	698,059
Delta Dental PPO, Actives	(7,808,727)	(7,808,727) (c)
Fully Insured Plans		
Medical HMOs	(1,201,476)	(1,201,476)
Dental	(45,577)	(45,577)
LTD/Flexible Benefits/FSA	1,139,064	1,139,064
Healthcare Sustainability Fund (\$3.00/\$4.00)	(200,874)	(200,874) (d)
Savings & Investments		
Interest	5,964,429	7,646,390 (i)
Performance guarantees	286,348	286,348 (e)
Surrogacy and adoption Forfeitures	(110,243)	(110,243) -
Transfers Out	(1,450,000)	(1,450,000) (g)
TOTAL	(16,110,925)	(14,428,964)
Net assets		
Beginning of the year		109,319,775
End of the year		94,890,811

<sup>(</sup>a) Annual Projection is net of claim stabilization of \$1.7 million to increase 2024 rates, \$4.5 million to increase 2025 rates, Pharmacy rebate of \$28.8 million, settlement for rate buydown of \$5.9 million in 2024 and \$1.0 million in 2025

- (c) Annual Projection is net of claim stabilization of \$3.7 million to reduce 2024 rates and \$3.0 million to reduce 2025 rates
- (d) \$3.00/\$4.00 per member per month for communications, wellness, actuarial work; is part of a total premium.
- (e) Reflects performance guarantees received in FY 2024-2025
- (f) Reflects use of fund balance
- (g) Transfer of \$1.45M from forfeitures to General Fund.
- (i) Projection includudes unrealized gains

### **Analysis by Health Plan**

### Blue Shield Access+ Flex Funded Plan

FYE balance decreases by \$11.4M due to rate stabilization and use of Sutter settlement received in the prior year to reduce rates and high hospital and pharmacy claims.

### Blue Shield Trio Flex-Funded Plan

FYE balance decreased by \$1.8M due rate stabilization and use of Sutter settlement to reduce rates and higher claims mainly due to high hospital and pharmacy claims.

#### Blue Shield/United Health Care Administered PPO

The administration of the self-funded PPO migrated from United to Blue Shield starting in January 2022. FYE balance decreased by \$0.2M due to unfavorable claims.

### Delta Dental PPO (Actives Only) Self-Funded Plan

The FYE balance decreased by \$7.8M due to stabilization.

<sup>(</sup>b) Annual Projection is net of claim stabilization of \$0.4 million to increase 2024 rates, \$1.0 million to decrease 2025 rates, Pharmacy rebate of \$4.8 million, and settlement for rate buydown of \$1.5 million in 2024 and \$0.2 million in 2025

# **Other Trust Fund Notes**

Healthcare Sustainability Fund

The Healthcare Sustainability Fund resides within the Trust Fund and is designated for member communications, programs to reduce healthcare costs and member well-being programs.

The FYE balance decreased by \$201K to \$6.4M.

SAN FRANCISCO HEALTH SERVICE SYSTEM Affordable, Quality Benefits & Well-Being					Не	ealthcare Sus FY 20		•		
	Y 2023-24 als JuneYTD	FY2024-25 Budget Request (HSS Board Approved)	FY2024-25 Carryforward Budget	FY2024-25 Adjustments		FY 2024-25 ised Budget + Adj C/F	Ac	FY 2024-25 ctuals Jun YTD		av/(Unfav) Variance
REVENUE SOURCES										
Annual Revenues	\$ 2,562,918	\$ 3,404,857		\$ -	\$	3,404,857	\$	3,027,230	\$	(377,627)
Other Revenue	1,010							-		-
Carryforward from Fund Balance	5,185,729	6,521,000	-	93,082		6,614,082		6,614,082		0
TOTAL	\$ 7,749,657	\$ 9,925,857	\$ -	\$ 93,082	\$	10,018,939	\$	9,641,312	\$	(377,627)
EXPENDITURE USES Personnel	\$ 756,480	\$ 2,421,636		\$ 354,853	\$	2,776,489	\$	1,879,270	\$	897,219
Administrative	3,883	44,000	22,880			66,880		30,096		36,784
Member Communications	(190,851)	700,500	113,326			813,826		598,026		215,800
Communications - Other	190,215	909,324	286,657			1,195,981		177,456	7	1,018,524
Well-Being	(50,803)	673,827	64,360			738,187		164,184	•	574,004
Initiatives to Reduce Health Care Costs	426,651	405,613	3,458			409,071		379,073		29,998
Other Projects	-		=			=		=		-
TOTAL	\$ 1,135,575	\$ 5,154,900	\$ 490,681	\$ 354,853	\$	6,000,433	\$	3,228,104	\$	2,772,329
REVENUE - EXP. (excl. carry forward fund balance)	1,427,343	(1,750,042)	(490,681)	(354,853)		(2,595,576)		(200,874)		(3,149,956)
BALANCE	\$ 6,614,082	\$ 4,770,958	\$ (490,681)	\$ (261,771)	\$	4,018,506	\$	6,413,208	\$	2,394,702

## **Pharmacy Rebates**

Rebates for the year were \$33.9M.

<u></u>	Actual	Projected Full Year
Blue Shield Access+ HMO	20,446,727	20,446,727
Blue Shield Trio HMO	8,331,869	8,331,869
UHC and BS PPO	4,840,852	4,840,852
HealthNet	302,053	302,053
TOTAL	\$ 33,921,500	\$ 33,921,500

# **General Fund**

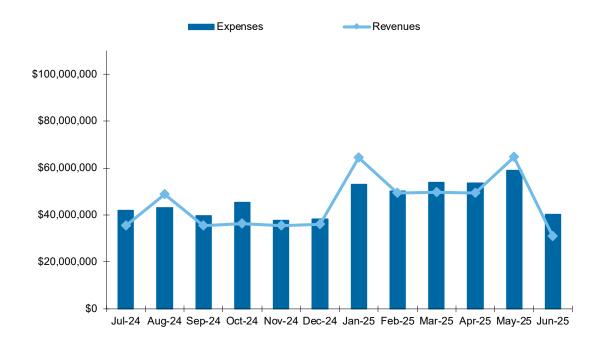
The FY 2025 budget has been adjusted for carryforward commitments made before June 30, 2024. Net activity is ahead of budget mainly due to vacancies.

SAN FRANCISCO HEALTH SERVICE SYSTEM Affordable, Quality Benefits & Well-Being General Fund Administration Budget FY 2024-25

			ANNUALIZ	ΈD	AS OF 06/30/25						
	FY 202 Appro Budg	ved	FY2024-25 Carryforward Budget	FY	/ 2024-25 Revised Budget	FY	2024-25 Actuals	Tot	al Actual YTD		av/(Unfav) Variance
REVENUES											
Non-Operating Revenue	\$	-		\$	2,478	\$	2,478	\$	2,478	\$	- 1
Operating Work Order Recovery	10,6	313,691	-		10,735,782		10,663,357		10,663,357		(72,424)
Other Revenue	2,0	068,410			2,068,410		1,450,000		1,450,000		(618,410)
General Fund Carryforward		-	539,346		539,346		539,346		539,346		- 1
Interfund Transfer		-			-		=		-		-
TOTAL REVENUES	\$ 12,6	82,101	\$ 539,346	\$	13,346,015	\$	12,655,181		12,655,181		(690,834)
EXPENDITURES Personnel Services	\$ 5.8	320,949		\$	5,820,949	\$	5,381,052	\$	5,381,052	\$	(439,897)
Mandatory Fringe Benefits		140,791		*	2,440,791	•	2,302,374	Ψ	2,302,374	Ψ.	(138,417)
Non-personnel Services	-	377,136	317,693		2,684,592		2,149,847		2,149,847		(534,745)
Materials & Supplies	,	50,873	9,074		94,447		84,681		84,681		(9,766)
Services of Other Departments	1,9	92,352	212,579		2,302,759		2,024,906		2,024,906		(277,854)
TOTAL EXPENDITURES	\$ 12,6	82,101	\$ 539,346	\$	13,343,538	\$	11,942,860	\$	11,942,860	\$	(1,400,678)
BALANCE	\$	-	\$ (0)	\$	2,477	\$	712,321		712,321		709,844

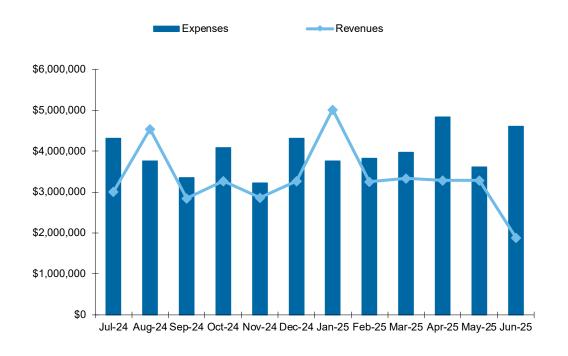
## **All Flex Funded Medical Plans**

# All Self-Insured Health and Welfare Combined



## **Dental**

## Delta Dental Active



# <u>Supplemental Tables – Trust Fund Activity- Current FY</u>

SAN FRANCISCO
HEALTH SERVICE SYSTEM
Affordable, Quality Benefits & Well-Being

### STATEMENT OF REVENUES AND EXPENSES FY 2024-2025 FOR 12 MONTHS ENDED JUNE 30, 2025

	Year-To-Date	Year-To-Date	Year-To-Date Net Excess
ACTIVE & RETIRED COMBINED	Revenues	Expenses	(Shortage)
ACTIVE & RETIRED COMBINED	Revenues	Expenses	(Silor tage)
FLEX/SELF-INSURED PLANS			
Blue Shield Access+ HMO*, **	267,663,173	279,017,548	(11,354,375)
Blue Shield Trio HMO*	100,724,855	102,548,126	(1,823,271)
Blue Shield and United PPO	127,880,890	128,085,173	(204,283)
UHC Administere PPO*		-	-
Health Net Canopy Care	14,169,829	13,471,770	698,059
Delta Dental PPO- (Active only)	39,899,593	47,708,320	(7,808,727)
TOTAL FLEX/SELF-INSURED PLANS	550,338,341	570,830,936	(20,492,596)
FULLY INSURED PLANS			
UHC MAPD	56,266,602	56,266,602	-
Kaiser-HMO	571,137,486	572,248,192	(1,110,706)
Vision Service Plan	11,434,807	11,525,578	(90,771)
Sub-total HMO	638,838,895	640,040,372	(1,201,476)
Delta Dental PPO - Retirees	21,114,022	21,114,022	-
Delta Care	875,983	911,471	(35,488
UHC Dental	389,362	399,450	(10,089
Sub-total Dental	22,379,367	22,424,944	(45,577
Long Term/Short Term Disability	7,594,980	7,596,240	(1,261
Flexible Benefits	5,005,340	5,205,472	(200,132
Flexible Spending-Dependent Care	6,253,066	5,697,374	555,692
Flexible Spending -Medical Reimbursement	15,296,356	14,511,591	784,764
Healthcare Sustainability Fund (\$4.00)	3,027,230	3,228,104	(200,874
Adoption & Surrogacy		110,243	(110,243
Sub-total Other Benefits	37,176,971	36,349,024	827,947
TOTAL FULLY INSURED PLANS	698,395,234	698,814,340	(419,106
SAVINGS AND INVESTMENTS			
Interest	5,964,429		5,964,429
Performance guarantees	286,348		286,348
Forfeitures			-
TOTAL SAVINGS & INVESTMENTS	6,250,777	-	6,250,777
TRANSFERS OUT OF FORFEITURES		1,450,000	(1,450,000)
TOTAL FUNDS	1,254,984,351	1,271,095,276	(16,110,925)
* Expenses are net of pharmacy rebates - see report for de	tails, ** includes Sutter settlen		

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# Supplemental Tables - Trust Fund Activity- with Prior Year

SAN FRANCISCO
HEALTH SERVICE SYSTEM
Affordable, Quality Benefits & Well-Being

STATEMENTS OF REVENUES AND EXPENSES FY 2024-2025 VS FY 2023-2024 YEAR-TO-DATE: JUNE 30, 2025

	For 12 Months	For 12 Months	A Cl	0/ 0	
ACTIVE & RETIRED COMBINED	Ended June 30, 2025	Ended June 30, 2024	\$ Change	% Change	
FLEX/SELF-INSURED PLANS					
Blue Shield-Access+ HMO					
Revenues	267,663,173	237,642,520	30,020,653	12.6% l	
Expenses	(279,017,548)	(244,615,023)	(34,402,524)	14.1% f	
Net Blue Shield-Access Excess(Shortage)	(11,354,375)	(6,972,504)	(4,381,871)	62.8%	
Blue Shield-Trio HMO					
Revenues	100,724,855	95,023,077	5,701,778	6.0%	
Expenses	(102,548,126)	(103,117,170)	569,044	-0.6% i	
Net Blue Shield-Trio Excess(Shortage)	(1,823,271)	(8,094,093)	6,270,822	-77.5%	
Blue Shield and United PPO					
Revenues	127,880,890	66,765,730	61,115,160	91.5%	
Expenses	(128,085,173)	(60,445,418)	(67,639,755)	111.9%	
Net BSC and United PPO Excess(Shortage)	(204,283)	6,320,312	(6,524,595)	-103.2%	
Health Net Canopy Care					
Revenues	14,169,829	10,593,047	3,576,782	33.8%	
Expenses	(13,471,770)	(9,046,284)	(4,425,486)	48.9%	
Net Health Net Canopy Care Excess(Shortage)	698,059	1,546,763	(848,704)	-54.9%	
Delta Dental PPO (Active only)					
Revenues	39,899,593	41,038,280	(1,138,687)	-2.8% l	
Expenses	(47,708,320)	(44,817,633)	(2,890,687)	6.4% f	
Net Delta Dental PPO- (Active Only) Excess(Shortage)	(7,808,727)	(3,779,353)	(4,029,373)	106.6%	
NET FLEX/SELF-INSURED PLANS	(20,492,596)	(10,978,874)	(9,513,722)	86.7%	

#### Notes:

- a decrease in membership
- b Sutter Settlement
- c decrease in deductions
- d increase in membership

- e \$4 per member per month for communications, wellness
- f increase in claims

- I increase in rates
- g increase in deductions
- i decrease in claim

h decrease in rates

k Payperiod Timing

# Supplemental Tables - Trust Fund Activity- with Prior Year (continued)

SAN FRANCISCO
HEALTH SERVICE SYSTEM
Affordable, Quality Benefits & Well-Being

#### STATEMENTS OF REVENUES AND EXPENSES FY 2024-2025 VS FY 2023-2024 YEAR-TO-DATE: JUNE 30, 2025

	For 12 Months	For 12 Months	A 61	0/ 6
ACTIVE & RETIRED COMBINED	Ended June 30, 2025	Ended June 30, 2024	\$ Change	% Change
ULLY INSURED PLANS				
Kaiser-HMO				
Revenues	571,137,486	522,321,765	48,815,721	9.3%
Expenses	(572,248,192)	(517,958,392)	(54,289,800)	10.5%
Net Kaiser- HMO Excess(Shortage)	(1,110,706)	4,363,373	(5,474,079)	-125.5%
UHC MAPD				
Revenues	56,266,602	103,913,964	(47,647,362)	-45.9%
Expenses	(56,266,602)	(103,913,964)	47,647,362	-45.9%
Net UHC MAPD Excess(Shortage)	0	0	0	
Vision Service Plan, All (City Plan & HMO)				
Revenues	11,434,807	10,930,732	504,075	4.6%
Expenses	(11,525,578)	(10,934,203)	(591,375)	5.4%
Net Vision Service Plan Excess(Shortage)	(90,771)	(3,471)	(87,300)	2515.4%
Delta Dental PPO - Retirees				
Revenues	21,114,022	20,228,247	885,775	4.4%
Expenses	(21,114,022)	(20,228,247)	(885,775)	4.4%
Net Delta Dental PPO - Retirees Excess(Shortage)	0	0	0	
Delta Care				
Revenues	875,983	849,818	26,165	3.1%
Expenses	(911,471)	(852,160)	(59,312)	7.0%
Net Delta Care Excess(Shortage)	(35,488)	(2,342)	(33,146)	1415.2%
UHC Dental				
Revenues	389,362	409,278	(19,917)	-4.9%
Expenses	(399,450)	(410,016)	10,566	-2.6%
Net UHC Dental Excess(Shortage)	(10,089)	(738)	(9,351)	1267.6%
Long Term/Short Term Disability	7.504.000			
Revenues	7,594,980	7,215,747	379,232	5.3%
Expenses	(7,596,240)	(7,221,416)	(374,824)	5.2%
Net Long Term/Short Term Disability Excess(Shortage)	(1,261)	(5,669)	4,408	-77.8%
Flexible Benefits				
Revenues	5,005,340	4,508,866	496,474	11.0%
Expenses	(5,205,472)	(4,508,866)	(696,606)	15.49
Net Flexible Benefits Excess(Shortage)	(200,132)	0	(200,132)	
Flexible Spending-Dependent Care	E (E2 066	6 000 646	(427 500)	7.00
Revenues	5,653,066	6,080,646	(427,580)	-7.0%
Expenses	(5,697,374)	(6,012,239)	314,865	-5.2%
Net Flexible Spending-Dependent Care Excess(Shortage)	(44,308)	68,407	(112,715)	-164.8%
Flexible Spending -Medical Reimbursement	14 446 256	12 220 104	2 117 251	17 20
Revenues	14,446,356 (14,511,591)	12,329,104 (12,283,080)	2,117,251	17.2% 18.1%
Expenses  Net Flevible Spending-Medical Paimbursement Excess/Shortage		46,024	(2,228,511) (111,260)	-241.7%
Net Flexible Spending-Medical Reimbursement Excess(Shortage	(05,236)	40,024	(111,260)	-241.7%
Adoption & Surrogacy Expenses	(110,243)	(78,443)	(31,800)	
Healthcare Sustainability Fund (\$4.00)	(110,243)	(70,443)	(31,800)	
Revenues	3,027,230	2,563,928	463,302	18.1%
Expenses	(3.228.104)	1	(2.092.529)	
Net Healthcare Sustainability Fund (\$4.00) Excess(Shortage)	(200,874)	1,428,353	(1,629,227)	-114.1%
NET FULLY INSURED PLANS	(1,869,106)	5,815,495	(7,684,602)	-114.1%
IVESTMENT INCOME AND OTHER	(1,003,100)	3,013,433	(7,004,002)	-132.1/0
Interest	5,964,429	7,399,036	(1,434,607)	
Performance guarantees	286,348	2,346,231	(2,059,883)	
Forfeitures	280,348	2,340,231	(2,039,863)	
TOTAL SAVINGS & INVESTMENTS	6,250,777	9,745,267	(3,494,490)	1616.8%
TOTAL NET EXCESS (SHORTAGE)	(16,110,925)	4,581,889	(20,692,814)	-451.6%

#### Notes:

- a decrease in membership
- b Sutter Settlement
- c decrease in deductions
- d increase in membership

- e \$4 per member per month for communications, wellness
- f increase in claims
- g increase in deductions
- I increase in rates j decrease in claims
- h decrease in rates

k Payperiod Timing